



of our students graduate with a job in their field Internal Graduate Survey 2018



TOP8 for overall employment in Australian Higher Education

QILT Graduate Survey 2017

Overall graduate employment rate

GHER ITHE Go8

Australian universities

QILT Graduate Survey 2017





for Event Management and Hospitality Management in Australia based on graduate employability

Kantar Millward Brown. Versus a set of key competitors based on n=46 leading industry brand partners of ICMS (from a list of 140 leading industry brand partners).

RANKED

for Bachelor of Event Management and Bachelor of Hospitality Management in Australia based on longest continuous industry placement, student professionalism, work ready students and industry training customer care

Kantar Millward Brown. Versus a set of key competitors based on n=46 leading industry brand partners of ICMS (from a list of 140 leading industry brand partners).







Sydney, one of the world's most liveable cities

Home to the iconic Opera House and Harbour Bridge, Sydney is one of the world's most attractive cities for international visitors. Ranked as one of the world's most liveable cities, Sydney is the gateway to Australia. Our world-class attractions, golden beaches, pristine national parks and unique cultural experiences make studying in Sydney an experience unlike any other.

Studying away from home is your chance to immerse yourself in a new culture, expand your horizons, make new friends and create memories that will last a lifetime.

Our Campuses

From its origins in 1996 as a specialised management college, today ICMS has four campuses and more than 2000 students from around the world gaining qualifications in a diverse range of fields. Three of our campuses are located on the beautiful Northern Beaches region of Sydney, including "the castle on the hill" in

Manly, the Esplanade Campus, and ISCA in North Narrabeen. ICMS also has a city campus in the heart of Sydney's CBD.

Culture

Australia prides itself on being the country of the 'fair go'. This means we value fairness and common courtesies. Waiting patiently for your turn in a queue and using 'please' and 'thank you' will go a long way with most Australians. Another popular Australian expression is 'no worries' because Australians are generally pretty laid back. We have a cheeky sense of humour and a relaxed attitude about most things in life. However, there is one thing that nearly all Australians are extremely passionate about - sport. If you talk to an Aussie about their favourite sport you could make a friend for life. Along with a thriving arts scene, beachside lifestyle, and cosmopolitan dining experiences, live sporting events are a large part of life in Sydney. The website sydney.com/events is a great resource for event inspiration.

Climat

Known for its blue skies and sunshine, Sydney has a mild and pleasant climate. Our mid-winter temperatures rarely fall below 10oC (50oF) while mid-summer temperatures can occasionally reach 36oC (97oF) with 22oC (72oF) the average.

Cost of living in Sydney

If you have never lived away from home, be aware there are lots of things, apart from your tuition fees, you need to budget for. The cost of living in Australia depends on many varying factors such as choice of accommodation, location and individual students' spending habits. Australia's Department of Home Affairs has financial requirements you must meet in order to receive a student visa and hence to cover the cost of living expenses in Australia. From 23 October 2019, the amount for the primary applicant is \$21,041. Our website icms.edu.au has helpful links about cost of living and includes a table that provides a guide to common expenses.

Generally, the cost of living in Sydney really depends on the lifestyle you lead. If

you like extravagance you might spend a little more on luxuries, but for the more modest budget there are many free and low cost activities to enjoy in Sydney. As an outdoor city, Sydney has countless beaches, national parks, and sporting fields to keep you entertained without spending a cent.

Safety and security

ICMS is committed to providing a safe campus for students. At our Manly campus, Managers on Duty are available 24 hours a day and are trained in first aid. ICMS also has specific first aid staffers and offers a free shuttle bus that runs to and from Manly.

ICMS is committed to providing a safe and healthy workplace place of study and work for all students and staff, including freedom from sexual assault and sexual harassment. When you're at ICMS, we ask that you cooperate with actions taken to protect health and safety; seek information or advice from a staff member before performing new or unfamiliar tasks; report all health and safety accidents, incidents

and hazards as soon as is practicable; and follow emergency evacuation procedures.

Australia is generally regarded as one of the safest countries in the world. However, it is still important that you look after yourself in your new country. Overseas health cover (OSHC) is a good idea and you can either arrange this yourself or ICMS can arrange this for you. Your Letter of Offer will have more information about this

Think about getting private health insurance for those things that OSHC does not cover and consider travel insurance for things like missed flights and lost luggage.

You may also need Home and Contents insurance for your belongings or vehicle Insurance if you intend to have a car in Australia.

Getting around

The ICMS Northern Beaches Campus in Manly is located 17 minutes by fast ferry from the city of Sydney. The public transport system in Sydney includes

ferries, trains and buses. The ICMS City Campus is conveniently located in the heart of the city close to Central Station, light rail and buses. The easiest way to get around on public transport is to purchase an Opal card (opal.com.au). This covers travel on combined forms of transport around Sydney, including trains, ferries and buses.

Working in Sydney

As an international student you are able to work in Australia for up to 40 hours per fortnight (two week period), with unlimited hours during ICMS vacation periods. ICMS international students completing their industry training placement are eligible to work full time during this training period as the work placement is a subject within their degree and does not have the same restrictions. For more information on your visa privileges, visit homeaffairs.gov.au.

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The International College of Management, Sydney (ICMS) is a leader in career-focused education and offers university-level undergraduate and postgraduate courses.

What Does Success Mean to You?

Everyone has a different idea of what success means to them. That's why we start with YOU. We'll walk beside you to create a personalised educational experience to ignite your career and mentor you to professional success.

Global Business Leadership

Like you, we recognise the importance of developing global professional expertise and business maturity. From professional attire to built-in industry training subjects, an ICMS education positions you for leadership in a rapidly changing world. That's one of the reasons why up to 90% of our graduates are already employed in their field when they graduate.*

Active Learning

Nothing can prepare you for career success like active learning can.

Our faculty have extensive industry experience, high-level qualifications and a passion for helping you to succeed. ICMS degrees are designed to develop 21st Century graduate capabilities through applied learning experiences and work-relevant assessments.

It's a Partnership

We believe that by partnering with you we both grow stronger. That's why our courses and student support services aim to build your collaboration skills, whilst encouraging independent self-management. When you study at ICMS you will become part of an empowering and nurturing community that values long-lasting connections; between students, lecturers, industry partners and alumni.

Your Student Experience

You're career-focused but you still want a memorable, fun campus experience. ICMS offers everything that you'd expect from a traditional university – such as sporting teams, student clubs, modern facilities and residence options. ICMS has three campuses; the iconic

traditional sandstone Northern Beaches Campus, affectionately called the 'castle on the hill' with sweeping views over Manly Beach; the beachfront Esplanade Campus; and the new modern City Campus.

You could also choose to study online. Virtual classes offer the same small class sizes, individual attention and careerfocus that you'd get on campus.

Your student experience at ICMS would be hard to beat anywhere in the world.

*Internal Graduate Survey 2018





At ICMS we are connected – with industry and with each other. Our approach to work-integrated learning, emphasis on professionalism and our comprehensive industry training program will take your education beyond the classroom and provide the foundations of a successful career. ICMS is a community of aspiring professionals, and it is our mission to make that professional transition a smooth one. This is done by working closely with you throughout your degree. At ICMS your student experience will be unique. You'll earn your qualification in a friendly, multicultural environment at one of the world's most stunning campus locations.

Quality teaching and learning experience

At ICMS you learn directly from industry experts. Our teaching staff are passionate educators with extensive industry experience. They are committed to the teaching and learning of our students, delivering a challenging, engaging and cutting-edge education. At ICMS you will experience our next generation education. We believe in a curriculum that prepares you for professional success, blending a thorough understanding of theoretical principles with innovations in hands-on, practical education. This is supported with industry placements and our practical learning environments such as the ICMS Grand Dining Room, our collaborative student work spaces, library, and computer and mobile technology.

Practical work experience

At ICMS we believe that the best learning experience combines practical 'real-

world' experience with a strong academic foundation. All our degrees include Work Integrated Learning (WIL) subjects in which students undertake a placement with an industry partner (also known as Industry Training or Internship). At ICMS our undergraduates could undertake a placement within their chosen industry for up to nine months - giving our students a distinct edge over other graduates. It allows you the unique opportunity to create a positive first impression with prospective employers; to develop a professional network; to demonstrate and further develop your employability; and to fully explore your chosen industry to best inform your future career decisions.

Incredible student experience at ICMS ICMS is a community. At ICMS you will have the opportunity to immerse yourself in all aspects of student life. You will find student-led clubs and societies, sporting

teams and an enviable social and events

calendar. We organise activities such as surfing trips, skiing trips and theatre visits to help students take advantage of everything Manly, Sydney and Australia have to offer. Like any good community, we also care about your emotional wellbeing. Our academic and personal support services are available to you to ensure that your student experience truly is incredible.

Emphasis on professionalism

Our dedication to professionalism begins when you first walk on campus. As management specialists we deliver and expect high standards of professionalism across our ICMS community. As an ICMS student you will dress in business attire when you come to class. Impressions are important in the workforce and this is one of several ways that we train you for your management career. Our industry partners have told us that our students

and graduates stand out from the crowd because of their professional behaviour and presentation. It's all part of preparing you for your future career.

An international education

- Diverse multicultural learning environment

At ICMS we will connect you with the world. We are a global institution with international students and graduates. When you study at ICMS you are part of a diverse multicultural learning environment and you will have opportunities to develop an extensive network of friends and contacts with classmates from more than 55 countries. This adds to the global context of your education, preparing you for your career in an increasingly international workforce.

- International study opportunities

If you love travel, our exchange programs

can send you overseas to study at one of our partner institutions. Your overseas study can be fully accredited to your ICMS degree. Our exchange programs allow you to study at both ICMS and a selected partner institution. We have many partner institutions in countries in Europe and America. For more information please go to www.icms.edu.au

Global alumni community

Successful careers start at ICMS. There are thousands of ICMS graduates working around the world, many working in impressive roles at international organisations. As an ICMS graduate, you will have international opportunities to network and form professional partnerships.



Lectures are held at the Northern Beaches Campus for the following courses:

Graduate Certificate courses

From entertainment options to an onsite restaurant to learning support, the Northern Beaches Campus has all you need for a complete education

- Kitchen & canteen for on campus
- Courtyard cafe (open to public)
- First Aid Room (Manager on Duty's

- Sports, tennis and basketball courts

Getting there

The Northern Beaches Campus is in one of Sydney's favourite beachside suburbs so there are plenty of ways to travel in, out and around Manly. Regular transport services to the campus are available via Sydney ferries, buses and taxis.

On foot: The Northern Beaches Campus is a 5 - 10 minute short stroll from the Manly Village CBD.

By bus: ICMS runs a free regular shuttle bus service during teaching weeks for ICMS students from the main Manly precinct up to the campus. Sydney buse operate regularly around Manly.

By car: Free parking is available on campus for our ICMS students and visitors.

By ferry: The most scenic way to travel to this campus is by ferry. Fast ferries travel between Manly and Circular Quay in the CBD and take just 17 minutes each way. Or you can take a little more time to enjoy the view. The normal ferry service leaves approximately every half hour from Circular Quay (Wharf 3) or Manly and takes 30 minutes. Visit the Manly Fast Ferry and Transport NSW websites for more information.

The City Campus

The ICMS City Campus is located in the beautiful Manning Building, right in the heart of Sydney's business district. The area boasts the highest residential density in Australia and is one of the liveliest precincts in the Sydney CBD. The building is close to World Square Shopping Centre and is only a few minutes walk from great transport links via train at Central Station and a nearby Light Rail (tram) stop at Capitol Square. A short walk will take students to the entertainment areas of Chinatown, Darling Harbour and Barangaroo Waterfront, all offering endless options for eateries from cafes and bars to world-class five-star dining - and everything in between.

The Manning Building has high historic significance and is an important building to the City of Sydney. The facade dates to 1892 and, at the time it was built, made a significant contribution to the surrounding precinct, including the recently restored Capitol Theatre, which is in the same block.

Internally, the Manning Building has been extensively modified and renovated. Entering through the impressive lobby, students have high security access to state-of-the-art facilities. Lectures are offered on the 4th floor in ICMS' contemporary training and executive education centre, which showcases a vibrant and innovative learning environment, with expansive classrooms,

modern study areas and an abundance of natural light, as well as complimentary refreshment facilities.

Studying at the ICMS City Campus, within the heart of Sydney, offers students the most exciting start to a successful business career.

Learning options

Lectures are held at the city campus for the following courses:

- ☐ Graduate Certificate courses
- Masters degrees
- Bachelor of Business
- Diploma of Business ManagementDiploma of Business

Certain core business subjects offered within other diplomas and bachelor degrees are offered at this campus, subject to availability.

Facilities

The City Campus has a small collection of useful resources for students as well as many study areas suitable for quiet study or group work.

Alternatively, large public libraries nearby include:

- State Library of NSW Monday to Friday from 9am to 8pm
- Customs House Library (opposite Circular Quay wharves)
 Monday to Friday from 10am to 7pm

You may bring your own food to eat in the dining area on level 4. There are also several cafes within walking distance of the years

You will be given an account to access the wi-fi network before classes begin.

Getting there

By train: From Central Station exit towards Eddy Avenue to the north. Cross over Eddy Avenue and walk through Belmont Park. As you exit the park, you will see the historic brick building diagonally across the road on the intersection of Hay Street and Pitt Street.

By light rail: Light Rail stops next to the Capitol Theatre in Capitol Square.

By bus: The nearest stops are: Pitt St near Campbell St, Hay St near Pitt St and Pitt St near Eddy Avenue

Parking: We suggest parking at Market City Car Park or Goulburn Street Parking Station

The City Campus
Level 4, 451 Pitt Street, Haymarket 2000





over 1()() Industry Partners













Events

& Entertainment



HOTELS & RESORTS

Sheraton







MU

SEA























abroad, offer ICMS students the opportunity to complete the work integrated learning subjects built into each degree. The ICMS Industry Training placement entails working for up to two trimesters (approximately nine months full-time) for undergraduate degree

students. This is an opportunity for students to prepare for their future professional career by gaining relevant experience in their chosen industry, learning skills required and gaining valuable contacts and networks.

For many students, these internships translate into employment post-graduation, with almost 90% of ICMS students employed in their field before they graduate. There are over 1000 industry partners on the ICMS database, and in each period of work placement, ICMS works with over 100 industry partners.

of the organisation, a fantastic scenario of past students giving current students the opportunity to take their first steps up the ladder of their chosen career. ICMS alumnus Alejandro Jara, founder of Black & White Waiters, offers an annual scholarship opportunity to current hospitality or events management students.





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beaches





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KOSEC Kodari Securities

ICMS is located on the Northern Beaches, NSW, just outside Sydney, but work experience through industry partners can take students abroad. Long term partner, Walt Disney World Resort in Florida has hosted 58 students over the years.

Closer to home, Northern Beaches Council has hosted 12 students, Lakeba Group - 24 students and Novotel Sydney Manly Pacific -30 students.

"Reaching this milestone speaks volumes about how serious we are about working with industry partners to ensure our students are leaders in their fields and highly employable," ICMS CEO and President Dr Dominic Szambowski said.

"Thank you to all our industry partners over the years for partnering with us as we shape

the leaders of tomorrow. We appreciate your support, your investment in our students and your willingness to mentor within your organisations."

ICMS offers university-level degrees in disciplines ranging from sports management and international tourism to hospitality, events and property management.

With industry partners crossing the spectrum from global events agency Clevents, the worlds largest commercial real estate and investment company, CBRE to the Sydney

team, GWS Giants, ICMS students are given the opportunity to be at the coalface of the industry of their chosen discipline.

Industry partners, both in Australia and

There are also a number of industry partners with ICMS alumni at the forefront



The ICMS community prides itself on being more personal than larger universities. We want you to succeed so we support you with an extensive range of services and facilities.

Learning and English Assistance

ICMS offers a wide variety of academic support services for students. Our Student Success Centre (SSC) has academic advisers who will help you to develop your academic skills and prepare you for the cultural change to tertiary student life. It has a specialised ESL advisor to help support students and a numeracy adviser who offers support in numeracy subjects. The SSC is open from Monday to Friday every week of the ICMS trimester. In addition, the SSC also provides individual support and provisions for students with special academic needs. We can assist you with effective study and

exam preparation techniques, time and stress management, academic writing, oral presentations, and English language support (written, spoken and comprehension). Learning support can help you to reach your full academic potential.

The SSC also runs a Peer Assisted Learning Service (PALS). High performing students assist others in specific areas of their studies. Be it helping a student to grasp a key concept or steering them in the right academic direction, our PALS mentors give up their time voluntarily to ensure students succeed at ICMS.

Library - Pollard Resource Centre

The Pollard Resource Centre is home to your ICMS library. It is equipped with computers, books, journals and audio visual materials. Quiet areas and rooms dedicated to group study and meetings are also located in the Centre. Our highspeed printer/photocopier/scanner is available for student use.

Most importantly the library provides access to the college's impressive collection of electronic resources, including hundreds of thousands of e-book and e-journal titles from internationally respected publishers. Our friendly library staff will help you to use these resources efficiently for your assignments.

Personal Support

ICMS remains committed to the physical and emotional health and well-being of our students. We all need help from time to time. The ICMS Wellness Team provides appropriate guidance and personal support to our students if and when it is needed. If you feel overwhelmed at any time, or a personal problem arises, you can speak to our Wellness Team who can help you or guide you in finding appropriate help.

Student Representative Council (SRC)

The Student Representative Council (SRC) strives to improve and maintain the quality of student life for the entire student body. The SRC is elected by peers and acts as an advocate for the student body with the SRC President holding a position on the Learning and Teaching Committee. The SRC also works with our Student

Experience Team to organise a range of social activities, including major events such as our College Icebreaker. Throughout ICMS trimesters, the SRC also holds regular events for students to enjoy.

Residential Leaders

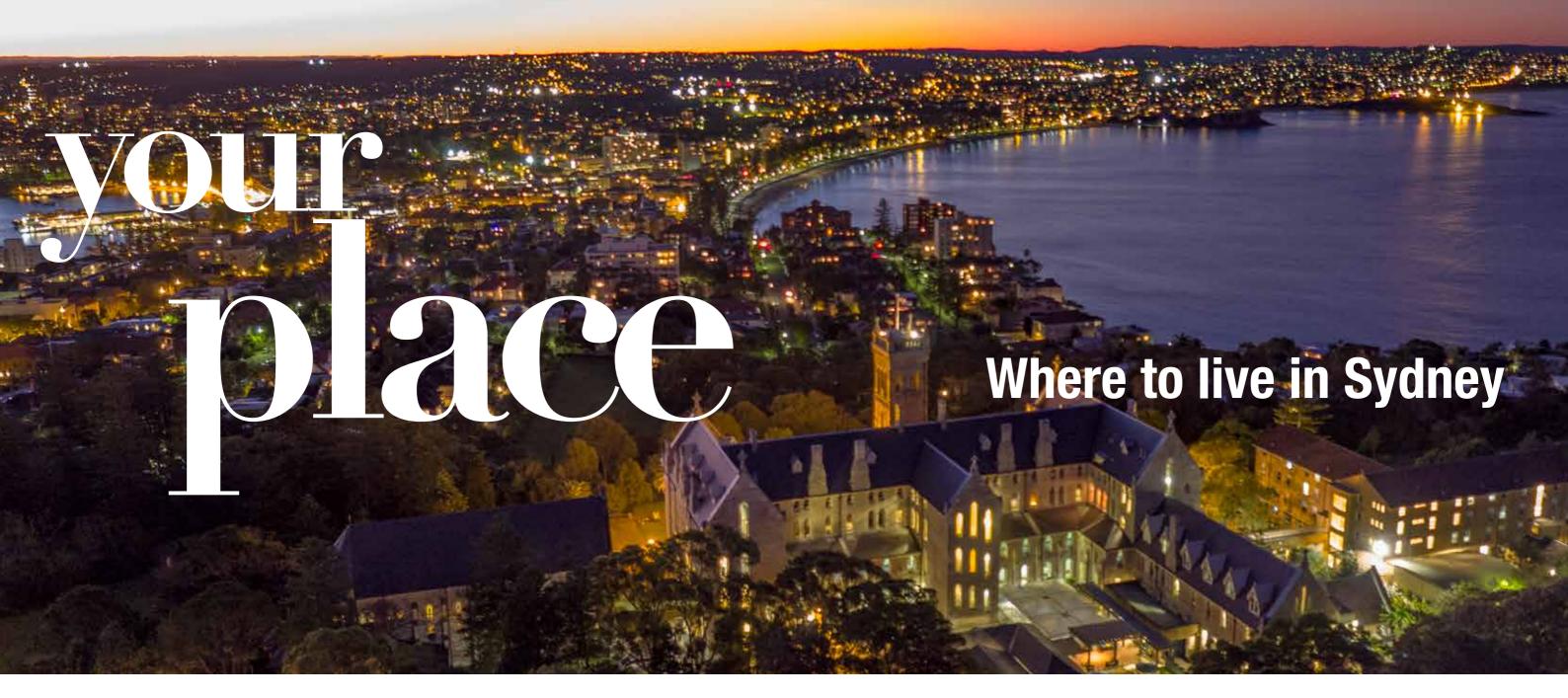
Our Resident Leaders (RLs) are senior student leaders who live on campus and provide support to all ICMS students throughout their time at ICMS. The RLs are trained to offer support and advice on a range of day to day matters, including emotional support, student comfort, safety and behaviour. They have undergone training to provide mental and physical first aid and emergency response. They are also your student voice and can help you to resolve any issues about student life on campus.

Safety and Security

ICMS is committed to providing a safe campus for students. Our managers on duty are available 24 hours a day and are trained in first aid. ICMS also has specific first aid staffers and offers a free shuttle bus that runs to and from Manly.

Facilities

Facilities on the Northern Beaches campus include computer laboratories, tennis and basketball courts, café, bar, and a restaurant open to the public called the Grand Dining Room. Free wireless internet is available throughout the buildings of ICMS including classrooms and accommodation. At the City Campus you will find modern facilities, including a student dining area, secure access and several cafes within walking distance.



ACCOMMODATION

Staying in ICMS student accommodation is the ideal way to immerse yourself in student life, make friends and stay connected with all that the college has to offer.

ICMS students have exclusive access to a range of convenient and fully-furnished accommodation options in one of Sydney's most desirable neighbourhoods.

Whether you are looking to stay in Manly's iconic 'castle on the hill' or prefer the independence of a self-catered off-campus residence, the ICMS accommodation team can guide you on your options.

Explore student accommodation options both on and off-campus.

ON-CAMPUS ACCOMMODATION

Moran House

Moran House is one of Manly's oldest heritage buildings and is fondly known as the 'castle on the hill'. The iconic sandstone building has one of the world's most spectacular views, overlooking several beaches and within easy walking distance to beaches, shops, cafes and nightlife.

Kelly House

The largest of the ICMS student accommodation options, Kelly House is conveniently located alongside Moran House and, like Moran House, has one of the world's most spectacular views, overlooking several beaches and within easy walking distance to the beaches, shops, cafes and nightlife of Manly.

2020 ACCOMMODATION RATES (2021 rates will vary)

The fees for on-campus accommodation are as follows.

Room Type	Undergraduate Per Trimester Cost (Based on 13 week trimester)	Postgraduate Per Trimester Cost (Based on 18 week trimester)
Single	\$6,100	\$8,450
Single View	\$6,430	\$8,900
Bunk Style Room	\$5,480	\$7,590
Triple Room	\$5,150	\$7,130
Quad Room	\$5,150	\$7,130

OFF-CAMPUS ACCOMMODATION

Claremount Beach House
Claremount Beach House offers
students the perfect balance of
independence, while still enjoying all
the benefits of a college-managed
residence. In the bustling heart
of Manly and a short walk to the
beach, this female-only, self-catered
residence is ideal for students seeking
an off-campus accommodation
experience.

- No parking
- Meals not included (self catered)
- 24 hr CCTV and 24hr staff on call
- Weekly cleaning of shared facilities by ICMS housekeeping.

2020 Rates 6 months:

Single Standard Room (per week); \$399. (6 x available) Single *Premium Room (per week); \$449. (8 x available)

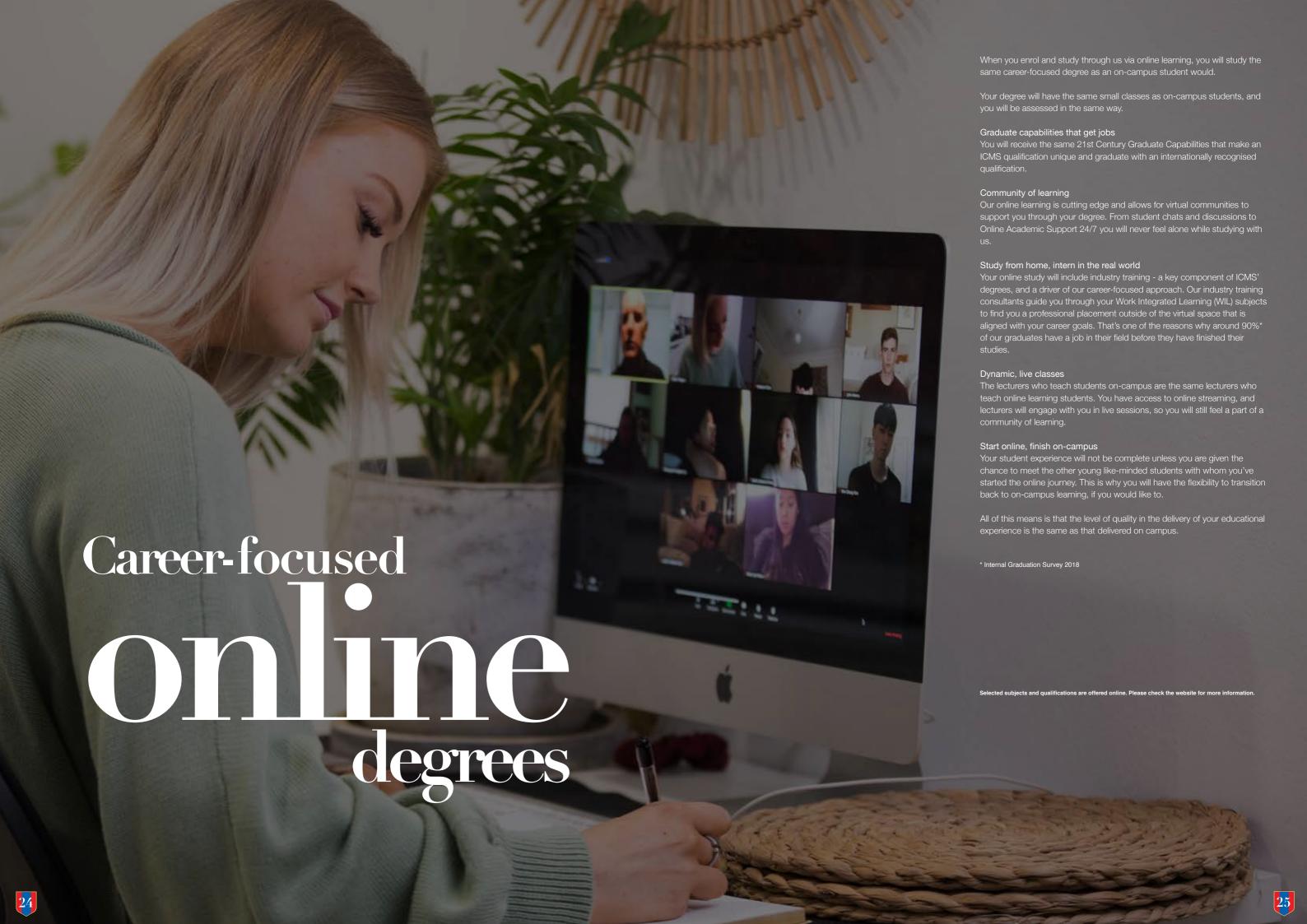
12 months: Single Standard Room (per week); \$374. (6 x available) Single *Premium Room (per week); \$424. (8 x available)

*Premium: Larger room with double bed.

Wanganella House

Wanganella House provides independent students with a comfortable, safe and spacious home away from home. This is a self-managed shared house located in the quiet, leafy neighbourhood of Balgowlah, just a short bus trip from the main campus.

Rooms vary in price from \$275 - \$350 p/week, excluding \$30 p/week for outgoings (water, electricity and gas), based on a 6 or 12 months



"I love the fact that ICMS is smaller than the traditional unis. It means it's possible to get to know everyone and we enjoy a great balance between our social liv and our studies." Saga Svensson Bachelor of Business

Bachelor of BUSINESS

Business continues to be one of the most popular qualifications – and for good reason. A qualification in business equips graduates with universally sought-after skills and offers opportunities in so many diverse roles and industries.

The Bachelor of Business is ideal for those who want to make a tangible contribution to the success and growth of a business, push boundaries and challenge the status quo. Designed to position students for a successful career as professionals in any industry, this is a qualification with a focus on future-proofing you for adaptability in a rapidly changing world.

Whether you chose to stay local or are ready to go global, a degree in business can fast-track your climb up the corporate ladder in any sector.

DEGREE STRUCTURE

In addition to facilitated theoretical subjects, experiential learning is a foundation of this course. As such it is designed to provide learners with practical work experience which is undertaken over two subjects (and two study periods) WIL201A and WIL301A. This equates to a minimum of 600 hours of industry experience and 180 hours of self-study.

Note: One study period is equivalent of one trimester of study (1 orientation week and 13 weeks of subject delivery and assessment). The accredited full-time study load is 3 years. There are normally a minimum of two weeks holidays after each study period.

SAMPLE STUDY PATTERN

	TRIMESTER 1 (13 WEEKS) - 4 subjects taken
1ST YEAR	TRIMESTER 2 (13 WEEKS) - 4 subjects taken
	TRIMESTER 3 (13 WEEKS) - 4 subjects taken
2ND YEAR	TRIMESTER 4 (13 WEEKS - 300 hours) - work integrated learning
	TRIMESTER 5 (13 WEEKS - 300 hours) - work integrated learning
Z Z	TRIMESTER 6 (13 WEEKS) - 4 subjects taken
YEAR	TRIMESTER 7 (13 WEEKS) - 4 subjects taken
3RD Y	TRIMESTER 8 (13 WEEKS) - 4 subjects taken

BACHELOR OF BUSINESS

The course structure comprises of 12 core subjects, 12 elective subjects and 2 Work Integrated Learning (WIL) subjects over levels 100, 200 and 300, as follows:

Level 100: 6 core subjects and 2 elective subjects

Level 200: 4 core subjects, 4 elective subjects and 1 WIL subject

Level 300: 2 core subjects, 6 elective subjects and 1 WIL subject

All subjects are worth 3 credit points apart from the two WIL subjects which are worth 6 credit points each.

To be eligible for WIL201A Professional Placement I (WIL) a minimum of 30 credit points is required, including 24 credit points at level 100. N.B. Pre-requisites are noted at each level below.

To be awarded the Bachelor of Business students must complete all 26 subjects (84 credit points) as outlined below:

A typical full-time study load is between 6 and 8 subjects per year (an equivalent to 24 credit points)

You may choose 100, 200 and 300 level elective subjects from a range of business areas, subject to availability and

course progression requirements. Your choices allow you to build a personalised educational experience that reflects your interest and ambitions.

Subject code	Subject name	Subject type	Pre/Co- requisites	Mode of delivery	Credit points			
	Level 100							
BUS101A	Pathway to Success	Core	None	F2F	3			
MGT101A	Management Solutions for a Changing World	Core	None	F2F	3			
Elective	Elective	Elective	None	F2F	3			
ACC101A	Financial and Commercial Literacy	Core	None	F2F	3			
Elective	Elective	Elective	None	F2F	3			
MKT101A	Marketing	Core	None	F2F	3			
MGT102A	Global Citizenship	Core	None	F2F	3			
STA101A	Data Informed Decision Making	Core	None	F2F	3			

Level 200

*Course level of study pre-requisite: a total of 12 credit points including ACC101A, MKT101A, STA101A and MGT101A from level 100 core subjects (approximately 80% completion of level 100 core subjects) prior enrolling into level 200 core and specialisation subjects; and

individual subject pre-requisite, a total of 50 credit points is required, including 24 credit points at lever 100, to undertake Wilc201A						
ECO201A	Economics for Managers	Core	*	F2F	3	
ENT201A	Creativity & Innovation for Business	Core	*	F2F	3	
Elective	Elective	Elective	*	F2F	3	
LAW201A	Business Law for Managers	Core	*	F2F	3	
Elective	Elective	Elective	*	F2F	3	
Elective	Elective	Elective	*	F2F	3	
MGT201A	Unlocking Your Leadership Potential	Core	*	F2F	3	
Elective	Elective	Elective	*	F2F	3	
WIL201A	Professional Placement I	Core (WIL)	30 CPs**	F2F	6	

Level 300

*Course level pre-requisite: a total of 24 credit points

(15 credit points – including ACC101A, MKT101A, STA101A and MGT101A from level 100 and 9 credit points from level 200 core subjects) prior enrolling into Level 300 core and specialisation subjects; and

**Individual subject pre-requisite: Successful completion of WIL201A before undertaking WIL301A

individual subject pre-requisite. Successful completion of Wilzo TA before undertaking Wilzo TA						
WIL301A	Professional Placement II	Core (WIL)	WIL201A**	F2F	6	
Elective	Elective	Elective	*	F2F	3	
Elective	Elective	Elective	*	F2F	3	
Elective	Elective	Elective	*	F2F	3	
Elective	Elective	Elective		F2F	3	
BUS301A	Capstone	Core	*	F2F	3	
MGT301A	Ethics, Sustainability & Profit	Core	*	F2F	3	
Elective	Elective	Elective	*	F2F	3	
Elective	Elective	Elective		F2F	3	

ELECTIVES

You may choose 100, 200 and 300 level elective subjects from a range of business areas, subject to availability and course progression requirements. Your choices allow you to build a personalised educational experience that reflects your interest and ambitions. Please check the electives table on page 86.

YOUR JOURNEY TO CEO

At ICMS we train you to be a leader in business. When you graduate with an ICMS Bachelor of Business you will have transferable skills, industry experience, and in-depth knowledge of business management principles in practice. This will see you ready for a career that spans industries and continents.

The possible career opportunities can include but are not limited to:

Business Manager	Franchisee	Business Owner/Founder
Business Analyst	Management Consultant	Retail Buyer
Business Development Coordinator	Marketing Manager	Sales Representative
Entrepreneur	Office Manager	Supply Chain Manager
Human Resources Manager	Retail Account Manager	Warehouse Manager

SUBJECT SNAPSHOTS

Pathway to Success BUS101A

This subject takes a holistic approach in supporting you on your pathway to success. It focuses on supporting your smooth transition into the college and developing your academic skills and performance, so you can maximise success in your chosen program. Through engaging classroom activities, you'll get to test out your growing informational literacy and interpersonal skills; using them to clearly communicate to a given audience both orally and in writing. Towards the end of the subject, you'll focus on what lies ahead; developing an employability toolkit which will help you enter and succeed in the professional workplace.

Management Solutions for a Changing World MGT101A

This subject is an engaging and informative introduction to the disciplines of business and management. It introduces key perspectives and debates from a range of fields that inform the study of business and management while explaining the complexity of issues that shape contemporary business and management practices and future directions

The focus is on managing groups and motivating staff, managing human resources and employee relations, strategic management and planning, leadership, decision-making, and international perspectives of management – all of which will be grounded in different management theories.

Global Citizenship MGT102A

Like many other countries, Australia has witnessed a growing population with people from a range of cultural backgrounds living and working in the country. Therefore, it is essential that leaders in modern-day business settings are equipped with skills and strategies to effectively manage this increasingly diverse workforce.

This subject is designed to expose students to some thought-provoking research and concepts on cross cultural communication and management; identified as one of the key competencies in business management today.

Students will explore and develop strategies on how to become a culturally competent global citizen whilst recognising the strengths and limitations of their own culture and behaviour in a global business environment.

QUICK FACTS

CRICOS Course Code: 0101110
Accreditation Status: Active

AQF Level: 7
Campus: Northern Beaches Campus, Manly

City Campus, Sydney
WIL: Minimum of 600 hours indus

Minimum of 600 hours industry experience + 180 hours of self-study

FEE-Help: Yes

Study Mode: On-campus / Online*

Start: Feb / Mar / May / Jul / Aug / Oct / Dec
Course Duration: Full-time study load: 3 years

Full-time study load: 3 years
Part-time study load: 6 years

Accelerated study load: 8 trimesters

*Selected subjects and qualifications are offered online. Please check the website for more information

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Bachelor of Business Management (ACCOUNTING)

The ICMS Bachelor of Business Management (Accounting) combines business, management and accounting studies to help you emerge a well-rounded accounting professional ready to provide real business value in a range of different sectors.

Being good with numbers is only part of the accounting equation. Great accountants analyse, advise and contribute to strategic business direction. They are good communicators, good with people and central to business decisions.

The ICMS Bachelor of Business Management (Accounting) provides an accounting specialisation within a broader business context. The degree has been approved for professional accreditation by CPA Australia and Charted Accountants ANZ, providing a solid endorsement of quality.

Subjects focus on core business skills with the addition of specialised accountancy subjects. Business subjects include sales and marketing; collaboration and managing people; strategic planning and innovative problem solving; and financial literacy. In your specialisation subjects you will develop a thorough understanding of accounting principles and their application and gain experience in preparing, evaluating and analysing financial data.

DEGREE STRUCTURE

With a Bachelor of Business Management (Accounting) you will be industry ready. You will combine accounting and business studies and up to 9 months of industry training in 2.75 years of full time study (or equivalent part time). There are normally a minimum of two weeks holidays after each study period.

On your return from industry training we concentrate on developing your strategic management skills, getting you ready for a leadership role as a well-rounded manager.

STUDY PATTERN - 2.75 YEARS

<u>د</u> ا	TRIMESTER 1 (13 WEEKS) - 4 subjects taken
IST YEAR	TRIMESTER 2 (13 WEEKS) - 4 subjects taken
¥	TRIMESTER 3 (13 WEEKS) - 4 subjects taken
<u>«</u>	TRIMESTER 4 (13 WEEKS - 600 hours) - work integrated learning
2ND YEAR	TRIMESTER 5 (13 WEEKS - 600 hours) - work integrated learning
2	TRIMESTER 6 (13 WEEKS) - 4 subjects taken
/EAR	TRIMESTER 7 (13 WEEKS) - 4 subjects taken
3RD YEAR	TRIMESTER 8 (13 WEEKS) - 4 subjects taken

Note: Applied Leadership must be taken as an extra subject in this degree.





	Subject Type	Subject Name	Subject Level	Credit Point
Trimester 1	Core	Business Communication	100	3
	Core	Principles of Marketing	100	3
	Core	Introduction to Human Resources	100	3
	Core	Accounting for Business	100	3
Trimester 2	Core	Managing People and Organisations	100	3
	Core	Business Economics	200	3
	Core	Service Management and Innovation	200	3
	Core	Financial Accounting I	100	3
Trimester 3	Core	Principles of Responsible Leadership	200	3
	Core	Management Accounting I	100	3
	Core	Financial Accounting II	200	3
	Core	Business Statistics	100	3
Trimester 4	Industry Placement	Industry Training I		12
Trimester 5	Industry Placement	Industry Training II		12
Trimester 6	Core	Career Planning and Strategy	200	3
	Core	Business and Corporations Law	200	3
	Core	New Enterprise Creation	200	3
	Core	Management Accounting II	200	3
	Core	Applied Leadership	200	1
Trimester 7	Core	Research Methods	300	3
	Elective	Business Taxation / 300-level Elective	300	3
	Core	Strategic Marketing Management	300	3
	Core	Business Ethics	300	3
Trimester 8	Core	Strategic Management	300	3
	Elective	Audit and Assurance / 300-level Elective	300	3
	Core	Corporate Finance	300	3
	Core	Research Project	300	3

TURNING VISION INTO VALUE

limited to:

When you graduate with an ICMS Bachelor of Business Management (Accounting) you will have transferable skills, industry experience, and in-depth knowledge of business management principles in practice. This will see you ready for a career that spans industries and continents. You could work in a multinational company locally or take your skills and experience around

The possible career opportunities can include but are not

Financial Accountant	Tax Accountant	Auditor
Business	Financial	Forensic
Analyst	Advisor	Accountant
Investment	Finance	Management
Manager	Manager	Accountant

SUBJECT SNAPSHOTS

ACC140 ACCOUNTING FOR BUSINESS

This subject aims to provide the student with the accounting knowledge to understand the principles of accounting and how it relates to the internal and external decision making of an economic identity. If focuses on the development of an understanding of accounting generally, the fundamental accounting processes and issues as well as critical, analytical and quantitative skills. The student will be presented with the knowledge and skills to enable them to demonstrate the application of accounting concepts and principles to analyse and process business activity then prepare and present accounting information in financial statements.

ACC130 FINANCIAL ACCOUNTING 1

This subject aims to provide students with the knowledge and skills to understand the principles of financial accounting and how it relates to the internal and external decision making of various stakeholders. This subject is designed specifically to provide the student with an understanding of the role that accounting plays in various aspects of financial decision-making. The student will learn how to summarise and present information within financial statements to aid the decision making of stakeholders.

ACC120 MANAGEMENT ACCOUNTING 1

This subject aims to provide students with the operational information and skills relevant to planning, controlling and evaluating accounting information within an organisation. Students will also examine various tools that support management decision-making, such as: job and process costing techniques and activity-based costing for the managerial decision-making process. Students will also learn how to prepare various types of budgets and evaluate the costs and benefits of each type and design and evaluate management control systems.

QUICK FACTS

CRICOS Course Code: 097375M
Accreditation Status: Active
AQF Level: 7

Campus: Northern Beaches Campus, Manly

WIL: Up to 9 months

FEE-Help: Yes

Study Mode: On-campus / Online*

Start: Feb / Mar / May / Jul / Aug / Oct / Dec Course Duration: Full-time study load: 2.75 years

Full-time study load: 2.75 years
Part-time study load: 6 years

Accelerated study load: 8 trimesters

*Selected subjects and qualifications are offered online. Please check the website for more information.

ELECTIVES

You may choose 100, 200 and 300 level elective subjects from a range of business areas, subject to availability and course progression requirements. Your choices allow you to build a personalised educational experience that reflects your interest and ambitions. Please check the electives table on page 86.



Bachelor of Business

(ENTREPRENEURSHIP)

As leaders in the business and corporate world, entrepreneurs know how to look at things differently, to identify opportunities and balance calculated risk with the potential rewards.

Entrepreneurship is a skill that can be taught. As an entrepreneur you'll challenge convention, disrupt the status quo and seek solutions where others see none. You'll need to be energetic, goal oriented and driven - not afraid to chase your dreams.

With entrepreneurial skills you could become founder of your own start-up, be part of a larger organisation driving change, or simply create a balanced lifestyle where you choose to work on things that light you up, that motivate you and where you get to live by your own rules.

The Bachelor of Business (Entrepreneurship) is designed to position you for success as an entrepreneur in any industry, with a focus on future-proofing you for adaptability in a rapidly changing world.

DEGREE STRUCTURE

In addition to facilitated theoretical subjects, experiential learning is a foundation of this course. As such it is designed to provide learners with practical work experience which is undertaken over two subjects (and two study periods) WIL201A and WIL301A. This equates to a minimum of 600 hours of industry experience and 180 hours of self-study.

Note: One study period is equivalent to one trimester of study (1 orientation week and 13 weeks of subject delivery and assessment). The accredited full-time study load is 3 years. There are normally a minimum of two weeks holidays after each study period.

SAMPLE STUDY PATTERN

œ.	TRIMESTER 1 (13 WEEKS) - 4 subjects taken
1ST YEAR	TRIMESTER 2 (13 WEEKS) - 4 subjects taken
	TRIMESTER 3 (13 WEEKS) - 4 subjects taken
2ND YEAR	TRIMESTER 4 (13 WEEKS - 300 hours) - work integrated learning
	TRIMESTER 5 (13 WEEKS - 300 hours) - work integrated learning
2N	TRIMESTER 6 (13 WEEKS) - 4 subjects taken
EAR	TRIMESTER 7 (13 WEEKS) - 4 subjects taken
3RD YEAR	TRIMESTER 8 (13 WEEKS) - 4 subjects taken



BACHELOR OF BUSINESS (ENTREPRENEURSHIP)

The course structure comprises of 12 core subjects, 6 specialisation subjects, 6 elective subjects and 2 Work Integrated Learning (WIL) subjects over levels 100, 200 and 300, as follows:

Level 100: 6 core subjects and 2 specialisation subjects

Level 200: 4 core subjects, 2 specialisation subjects, 2 elective subjects and 1 WIL subject

Level 300: 2 core subjects, 2 specialisation subjects, 4 elective subjects and 1 WIL subject

All subjects are worth 3 credit points apart from the two WIL subjects which are worth 6 credit points each.

To be eligible for WIL201A Professional Placement I (WIL) a minimum of 30 credit points is required, including 24 credit points at level 100. N.B. Pre-requisites are noted at each level below.

To be awarded the Bachelor of Business (Entrepreneurship) students must complete all 26 subjects (84 credit points) as outlined below.

A typical full-time study load is between 6 and 8 subjects per year (an equivalent to 24 credit points)

Subject code	Subject name	Subject type	Pre/Co- requisites	Mode of delivery	Credit points		
Level 100							
BUS101A	Pathway to Success	Core	None	F2F	3		
MGT101A	Management Solutions for a Changing World	Core	None	F2F	3		
ENT101A	Entrepreneurship Foundations & Mindset	Specialisation	None	F2F	3		
ACC101A	Financial and Commercial Literacy	Core	None	F2F	3		
ENT102A	Venture Ideation & Validation	Specialisation	None	F2F	3		
MKT101A	Marketing	Core	None	F2F	3		
MGT102A	Global Citizenship	Core	None	F2F	3		
STA101A	Data Informed Decision Making	Core	None	F2F	3		

Level 200

**Course level of study pre-requisite: a total of 12 credit points including ACC101A, MKT101A, STA101A and MGT101A from level 100 core subjects (approximately 80% completion of level 100 core subjects) prior enrolling into level 200 core and specialisation subjects; and
**Individual subject pre-requisite: a total of 30 credit points is required, including 24 credit points at level 100, to undertake WIL201A

ECO201A	Economics for Managers	Core	*	F2F	3
ENT201A	Creativity & Innovation for Business	Core	*	F2F	3
ENT202A	Entrepreneurial Business Model & Launch	Specialisation	*	F2F	3
LAW201A	Business Law for Managers	Core	*	F2F	3
ENT203A	Guerrilla Marketing	Specialisation	*	F2F	3
Elective	Elective	Elective	*	F2F	3
MGT201A	Unlocking Your Leadership Potential	Core	*	F2F	3
Elective	Elective	Elective	*	F2F	3
WIL201A	Professional Placement I	Core (WIL)	30 CPs**	F2F	6

Level 300

*Course level pre-requisite: a total of 24 credit points

(15 credit points – including ACC101A, MKT101A, STA101A and MGT101A from level 100 and 9 credit points from level 200 core subjects)
prior enrolling into Level 300 core and specialisation subjects; and

**Individual subject pre-requisite: Successful completion of WIL201A before undertaking WIL301A

WIL301A	Professional Placement II	Core (WIL)	WIL201A**	F2F	6
Elective	Elective	Elective	*	F2F	3
Elective	Elective	Elective	*	F2F	3
ENT301A	Funding & Financial Modelling	Specialisation	*	F2F	3
ENT302A	Entrepreneurial Operations & Growth	Specialisation	*	F2F	3
Elective	Elective	Elective	*	F2F	3
MGT301A	Ethics, Sustainability & Profit	Core	*	F2F	3
Elective	Elective	Elective	*	F2F	3
BUS301A	Capstone	Core	*	F2F	3

ELECTIVES

You may choose 100, 200 and 300 level elective subjects from a range of business areas, subject to availability and course progression requirements. Your choices allow you to build a personalised educational experience that reflects your interest and ambitions. Please check the electives table on page 86.

BUILDING BUSINESS CAPABILITIES

At ICMS we aim to develop agile leadership and business maturity. When you graduate with an ICMS Bachelor of Business (Entrepreneurship) you will have transferable skills, industry experience, and in-depth knowledge of business management principles in practice. This will see you ready for a career that spans industries and continents. You could work in a multinational company locally or take your skills and experience around the world.

The possible career opportunities can include but are not limited to:

Entrepreneur	Management Consultant	Business Owner
Sales Manager Marketing Manager		Operations Director
Intrepreneur	Office Manager	Business Manager
Director of Innovation	Director of Development	Director of Capital and Growth

SUBJECT SNAPSHOTS

ENT101 Entrepreneurship Foundations and Mindset

The subject aims to introduce the theory and practice of entrepreneurship, the characteristics of entrepreneurs, and the "mindset" of entrepreneurship in individuals and organisations. Students can gain an overview of the lean business start-up process, assess their own "mindset" for entrepreneurship and map out their journey to develop their mindset and skillset as entrepreneurs. The aim of the subject is for students to learn about themselves as people and thus identify what type of entrepreneur they would be

ENT201A Entrepreneurial Business Model and Launch

In today's competitive world, business success depends increasingly on the ability to innovate. Business leaders are already recognising the importance of how creative practice and process can improve product and service development and design thinking in shaping business strategy.

This subject focuses on the importance of innovation and creative thinking in achieving business success. Innovation is not an end result. Rather, through creativity and foresight, it is a way of thinking that enables individuals and organisations to more effectively define critical problems, possible solutions and foster positive change.

The ultimate goal is to provide a set of proven creativity methods, skills and strategies that enable innovative breakthroughs to occur in a deliberate and predictive manner.

ENT301A Funding and Financial Modelling

Many start-ups fail because aspiring entrepreneurs do not grasp the funding and financial modelling.

In order to successfully pitch to investors and Venture Capitalists (VCs), it is important to establish a strong business organisation that projects growth. To do this, it is crucial that the budding entrepreneurs can manage finances effectively by creating a financial model that allows them to make a profit and plan for growth.

The subject aims to help students understand the financial decision-making process largely from the point of view of the founder of an entrepreneurial venture. Students will learn to apply corporate finance tools and concepts related to modelling, valuation, control, and investment decisions within an entrepreneurial context. They will use cases with firms at different stages of their life cycles from initial angel or venture capital investments through exit decisions. Finally, students will explore new developments in entrepreneurial finance such as crowdfunding and early liquidity provisions.

QUICK FACTS

CRICOS Course Code: 0101115
Accreditation Status: Active

AQF Level:

Campus: Northern Beaches Campus, Manly
WIL: Minimum of 600 hours industry
experience + 180 hours of self-study

FEE-Help: Yes

Study Mode: On-campus / Online*

Start: Feb / Mar / May / Jul / Aug / Oct / Dec

Course Duration: Full-time study load: 3 years

Part-time study load: 6 years
Accelerated study load: 8 trimesters

*Selected subjects and qualifications are offered online. Please check the website for more information



Bachelor of Business Management

(FASHION AND GLOBAL BRAND MANAGEMENT)

DEGREE STRUCTURE

With a Bachelor of Business Management (Fashion and Global Brand Management) you will be industry ready. You will combine accounting and business studies and up to 9 months of industry training in 2.75 years of full time study (or equivalent part time). There are normally a minimum of two weeks holidays after each study period.

On your return from industry training we concentrate on developing your strategic management skills, getting you ready for a leadership role as a well-rounded manager.

STUDY PATTERN - 2.75 YEARS

«	TRIMESTER 1 (13 WEEKS) - 4 subjects taken
IST YEAR	TRIMESTER 2 (13 WEEKS) - 4 subjects taken
18	TRIMESTER 3 (13 WEEKS) - 4 subjects taken
æ	TRIMESTER 4 (13 WEEKS - 600 hours) - work integrated learning
2ND YEAR	TRIMESTER 5 (13 WEEKS - 600 hours) - work integrated learning
ZN	TRIMESTER 6 (13 WEEKS) - 4 subjects taken
3RD YEAR	TRIMESTER 7 (13 WEEKS) - 4 subjects taken
	TRIMESTER 8 (13 WEEKS) - 4 subjects taken

Note: Applied Leadership must be taken as an extra subject in this degree.

The ICMS Bachelor of Business Management (Fashion and Global Brand Management) is designed to place you at the junction of fashion, business and marketing for an exciting global career.

It takes more than great design to build a successful fashion brand. Experts in marketing, merchandising, logistics, sales, retailing and more, contribute to bringing a product from the runway to racks of our favourite stores. You don't need to be the next Anna Wintour or Gianni Versace to make an impact though; if you're passionate about fashion, studying fashion and global brand management is the best way to learn about what fuels this fascinating, multi-trillion dollar industry.

Whether you dream of managing a boutique brand, creating visual merchandising strategies for world-renowned fashion houses or marketing new product lines for online fashion retail giants, this degree will equip you with the knowledge and skills needed to carve a niche for yourself in the industry.

The ICMS Bachelor of Business Management (Fashion and Global Brand Management) degree blends core business subjects with specialised subjects relating to fashion and brand management. Business subjects include sales and marketing; collaboration and managing people; strategic planning and innovative problem solving; and financial literacy. In your specialisation subjects you will be able to develop to the perfect foundation for a successful career in fashion, retail or brand management.



Ashley van Raad,
Bachelor of Business Management
(Fashion and Global Brand Management)



	Subject Type	Subject Name	Subject Level	Credit Point
Trimester 1	Core	Introduction to Human Resources	100	3
	Core	Principles of Marketing	100	3
	Core	Styling and Creative Direction	100	3
	Core	Introduction to the Fashion and Retail Industry	100	3
Trimester 2	Core	Managing People and Organisations	100	3
	Core	Fashion Planning and Buying	100	3
	Core	Accounting for Business	100	3
	Core	Consumer Behaviour	100	3
Trimester 3	Core	Retail Logistics and Operations	200	3
	Core	Service Management and Innovation	200	3
	Core	Digital and Social Media Marketing	200	3
	Core	Brand Management and Product Innovation	200	3
Trimester 4	Industry Placement	Industry Training I		12
Trimester 5	Industry Placement	Industry Training II		12
Trimester 6	Core	Career Planning and Strategy	200	3
	Core	Event Practicum	200	3
	Core	Business Economics	100	3
	Core	E-Commerce	200	3
	Core	Applied Leadership	200	1
Trimester 7	Core	Research Methods	300	3
	Core	Strategic Marketing Management	300	3
	Core	Visual Merchandising and Design	300	3
	Core	Business Ethics	300	3
Trimester 8	Core	Strategic Management	300	3
	Core	Integrated Marketing Communications	300	3
	Core	Research Project	300	3
	Elective	300-level Elective	300	3

TURNING VISION INTO VALUE

When you graduate with an ICMS Bachelor of Business Management (Fashion and Global Brand Management) you will have transferable skills, industry experience, and in-depth knowledge of business management principles in practice. This will see you ready for a career that spans industries and continents. You could work in a multinational company locally or take your skills and experience around the world

The possible career opportunities can include but are not limited to:

Brand Manager	Visual Merchandiser	Marketing Manager
Fashion Buyer	Digital Marketer	Creative Director
Retail Manager	Stylist	Event Manager

SUBJECT SNAPSHOTS

FBM102 Styling and Creative Direction

The aim of this subject is to deliver a range and brand image that is loved by consumers which requires a strong understanding of not only the latest trends, but understanding the needs of the consumer and how they plan to work, eat and live in your range. This subject looks into how to build a creative direction for your fashion brand including developing stories, delivering to a consumer's lifestyle as well as styling effectively to drive intrigue and eventual purchase.

FBM201 Brand Management and Product Innovation

Great fashion brands are carefully planned and meticulously managed. This subject will provide a meaningful understanding of what brands are, how they work, and how to apply sophisticated brand knowledge to managerial situations. You will dissect the strategies of leading brands to learn how they differentiate themselves, create emotional attachment and sustain competitive market position.

FMB103 Fashion Planning and Buying

The aim of this subject is to provide students with a knowledge and understanding of working in fashion and trend orientated retail, such as clothing, accessories and homeware. Topics include: Industry Trends, Product Stock Keeping Unit Planning, Global Retail Buying Management, Product Trend Analysis, Product Design Process, Seasonality, Product and Category Buying, Waste Management, Profitability Management and Category Analysis.

QUICK FACTS

CRICOS Course Code: 097374A
Accreditation Status: Active

AQF Level:

Campus: Northern Beaches Campus, Manly

WIL: Up to 9 months

FEE-Help: Yes

Study Mode: On-campus / Online*

Start: Feb / Mar / May / Jul / Aug / Oct / Dec
Course Duration: Full-time study load: 2.75 years

Part-time study load: 6 years Accelerated study load: 8 trimesters

*Selected subjects and qualifications are offered online. Please check the website for more information

ELECTIVES

You may choose 100, 200 and 300 level elective subjects from a range of business areas, subject to availability and course progression requirements. Your choices allow you to build a personalised educational experience that reflects your interest and ambitions. Please check the electives table on page 86.



Bachelor of Business

(INTERNATIONAL TOURISM)

A career in international tourism can be as exotic and colourful as its destinations. Channel your adventurous spirit, business acumen and lust for travel into a rewarding career.

Whether for pleasure or business, tourism professionals are responsible for promoting dream destinations, devising profitable visitor campaigns, and arranging entertaining tours and holidays in destinations far and wide.

The Bachelor of Business (International Tourism) will equip you with the skills needed for a successful career this growing and dynamic business sector.

Every organisation in the tourism industry requires professionals with skills to attract, accommodate and entertain tourists with the aim of increasing revenue. This course aims to skill you in all areas of tourism business operations - identifying challenges and assessing solutions.

Subjects focus on core business skills with the addition of specialised international tourism subjects. Business subjects include sales and marketing; agile leadership, collaboration and managing people; strategic planning and innovative problem solving; and financial literacy. In your tourism subjects you will be exposed to the latest in tourism technology, trends and tour design. You'll also learn about airline management and how sustainability and ethical issues impact on profitability.

DEGREE STRUCTURE

In addition to facilitated theoretical subjects, experiential learning is a foundation of this course. As such it is designed to provide learners with practical work experience which is undertaken over two subjects (and two study periods) WIL201A and WIL301A. This equates to a minimum of 600 hours of industry experience and 180 hours of self-study.

Note: One study period is equivalent to one trimester of study (1 orientation week and 13 weeks of subject delivery and assessment). The accredited full-time study load is 3 years. There are normally a minimum of two weeks holidays after each study period.

SAMPLE STUDY PATTERN

1ST YEAR	TRIMESTER 1 (13 WEEKS) - 4 subjects taken
	TRIMESTER 2 (13 WEEKS) - 4 subjects taken
	TRIMESTER 3 (13 WEEKS) - 4 subjects taken
«	TRIMESTER 4 (13 WEEKS - 300 hours) - work integrated learning
2ND YEAR	TRIMESTER 5 (13 WEEKS - 300 hours) - work integrated learning
2	TRIMESTER 6 (13 WEEKS) - 4 subjects taken
3RD YEAR	TRIMESTER 7 (13 WEEKS) - 4 subjects taken
	TRIMESTER 8 (13 WEEKS) - 4 subjects taken



BACHELOR OF BUSINESS (INTERNATIONAL TOURISM)

The course structure comprises of 12 core subjects, 6 specialisation subjects, 6 elective subjects and 2 Work Integrated Learning (WIL) subjects over levels 100, 200 and 300, as follows:

Level 100: 6 core subjects and 2 specialisation subjects

Level 200: 4 core subjects, 2 specialisation subjects, 2 elective subjects and 1 WIL subject

Level 300: 2 core subjects, 2 specialisation subjects, 4 elective subjects and 1 WIL subject

All subjects are worth 3 credit points apart from the two WIL subjects which are worth 6 credit points each.

To be eligible for WIL201A Professional Placement I (WIL) a minimum of 30 credit points is required, including 24 credit points at level 100. N.B. Pre-requisites are noted at each level below.

To be awarded the Bachelor of Hospitality Management students must complete all 26 subjects (84 credit points) as outlined below.

A typical full-time study load is between 6 and 8 subjects per year (an equivalent to 24 credit points)

Subject code	Subject name	Subject type	Pre/Co- requisites	Mode of delivery	Credit points
	Level 100				
BUS101A	Pathway to Success	Core	None	F2F	3
MGT101A	Management Solutions for a Changing World	Core	None	F2F	3
THE101A	Introduction to Tourism, Hospitality & Events	Specialisation	None	F2F	3
ACC101A	Financial and Commercial Literacy	Core	None	F2F	3
MKT101A	Marketing	Core	None	F2F	3
TOU101A	Tourism, Technology & Innovation	Specialisation	None	F2F	3
MGT102A	Global Citizenship	Core	None	F2F	3
STA101A	Data Informed Decision Making	Core	None	F2F	3

Level 200

*Course level of study pre-requisite: a total of 12 credit points including ACC101A, MKT101A, STA101A and MGT101A from level 100 core subjects (approximately 80% completion of level 100 core subjects) prior enrolling into level 200 core and specialisation subjects; and "*Individual subject pre-requisite: a total of 30 credit points is required, including 24 credit points at level 100 to undertake WII 201A

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ECO201A	Economics for Managers	Core	None	F2F	3	
ENT201A	Creativity & Innovation for Business	Core	None	F2F	3	
LAW201A	Business Law for Managers	Core	None	F2F	3	
THE201A	Trends & Issues in the Visitor Economy	Specialisation	None	F2F	3	
MGT201A	Unlocking Your Leadership Potential	Core	None	F2F	3	
Elective	Elective	Elective	None	F2F	3	
Elective	Elective	Elective	None	F2F	3	
TOU201A	Tour Design & Development	Specialisation	None	F2F	3	
WIL201A	Professional Placement I	Core (WIL)	30 CPs**	F2F	6	

Level 300

*Course level pre-requisite: a total of 24 credit points

(15 credit points – including ACC101A, MKT101A, STA101A and MGT101A from level 100 and 9 credit points from level 200 core subjects) prior enrolling into Level 300 core and specialisation subjects; and

**Individual subject pre-requisite: Successful completion of WIL201A before undertaking WIL301A

	individual subject pre-requisite. Successful completion of wild before undertaking wildown						
WIL301A	Professional Placement II	Core (WIL)	WIL201A**	F2F	6		
Elective	Elective	Elective	None	F2F	3		
Elective	Elective	Elective	None	F2F	3		
TOU301A	Airline Management	Specialisation	None	F2F	3		
TOU302A	Sustainable & Competitive Destinations	Specialisation	None	F2F	3		
Elective	Elective	Elective	None	F2F	3		
MGT301A	Ethics, Sustainability & Profit	Core	None	F2F	3		
Elective	Elective	Elective	None	F2F	3		
BUS301A	Capstone	Core	None	F2F	3		

ELECTIVES

You may choose 100, 200 and 300 level elective subjects from a range of business areas, subject to availability and course progression requirements. Your choices allow you to build a personalised educational experience that reflects your interest and ambitions. Please check the electives table on page 86.

YOUR DESTINATION

At ICMS we aim to develop agile leadership and business maturity. When you graduate with an ICMS Bachelor of Business (International Tourism) you will have transferable skills, industry experience, and in-depth knowledge of business management principles in practice. This will see you ready for a career that spans industries and continents. You could work in a multinational company locally or take your skills and experience around the world.

The possible career opportunities can include but are not limited to:

Destination Sales & Marketing Manager	Guest Relations Manager	Resort Manager
Travel & Tourism Consultant	Tour Wholesaling & Operations	Tourism Bureau Manager
Regional Destination Manager	Destination Development Manager	Theming Consultant
Cruise Director	Hotel Manager	Airline Operations Manager

SUBJECT SNAPSHOTS

THE101A Introduction to Tourism, Hospitality and Events

Tourism, hospitality and events industries play an important role in the economies of developed and emerging countries. These industries generate substantial employment, personal and corporate income, tax revenues, foreign exchange earnings, investments, and infrastructure improvements for communities globally.

This subject aims to provide a solid introduction to the key concepts and terminology, stakeholders and relationship, innovation, current trends and management issues, as a foundation for future tourism, hospitality and event subjects. It also focuses on the dynamic nature of the main operational sectors with an emphasis on potential career opportunities.

TOU201A Tour Design and Development

This subject introduces students to the major components of tourism industry including the transport industry, travel agents, tourist destinations, tourist attractions, the hospitality industry, accommodation services, and tour operators. Students then will learn how to combine these components to create a package holiday and develop a selling tool to promote their products, holidays and itineraries.

TOU302A Sustainable and Competitive Destinations

The world has become a global community, opening up destinations that were previously unimaginable. These destinations can no longer take a passive approach to tourism marketing; they are products which need to be positioned and promoted sustainably. The desire to become a recognised destination presents some real marketing challenges in the face of intense competition as many destinations adopt an active marketing strategy to attract and retain their visitors. Therefore, it is necessary for the tourism planner and marketer to develop and promote their destination competitively and sustainably.

This subject aims to provide students with in-depth knowledge and understanding of the environmental, socio-cultural and economic impacts on a tourist destination. Students will explore various topics such as tourist motivation, branding a destination, managing tourists, special interest tourism and crisis management. They then will work collaboratively to develop a competitive and sustainable tourism plan for a destination.

QUICK FACTS

CRICOS Course Code: 0101128

Accreditation Status: Active

AQF Level: 7

Campus: Northern Beaches Campus, Manly
WIL: Minimum of 600 hours industry
experience + 180 hours of self-study

FEE-Help: Yes

Study Mode: On-campus / Online*

Start: Feb / Mar / May / Jul / Aug / Oct / Dec

Course Duration: Full-time study load: 3 years

Part-time study load: 6 years Accelerated study load: 8 trimesters

*Selected subjects and qualifications are offered online. Please check the website for more information.



Bachelor of Business

(MARKETING)

Marketing is a fast-paced and fluid industry, demanding the best of your business creativity when representing brands and influencing consumer behaviour. The Bachelor of Business (Marketing) is designed to equip you with the knowledge and acumen you need for a successful marketing career in any industry of this diverse and dynamic business sector.

Every organisation in every industry requires marketing management professionals with skills to build strong brands, launch new products, optimise operations and maximise a company's potential for profit. This is an ideal career for those who seek to understand how to attract, engage and retain customers. Good marketers are story-tellers who can create a narrative for their target market, helping them to connect with a brand on a personal level.

The Bachelor of Business (Marketing) is underpinned by core business subjects, together with specialised marketing subjects.

DEGREE STRUCTURE

In addition to facilitated theoretical subjects, experiential learning is a foundation of this course. As such it is designed to provide learners with practical work experience which is undertaken over two subjects (and two study periods) WIL201A and WIL301A. This equates to a minimum of 600 hours of industry experience and 180 hours of self-study.

Note: One study period is equivalent to one trimester of study (1 orientation week and 13 weeks of subject delivery and assessment). The accredited full-time study load is 3 years. There are normally a minimum of two weeks holidays after each study period.

SAMPLE STUDY PATTERN

1ST YEAR	TRIMESTER 1 (13 WEEKS) - 4 subjects taken
	TRIMESTER 2 (13 WEEKS) - 4 subjects taken
	TRIMESTER 3 (13 WEEKS) - 4 subjects taken
2ND YEAR	TRIMESTER 4 (13 WEEKS - 300 hours) - work integrated learning
	TRIMESTER 5 (13 WEEKS - 300 hours) - work integrated learning
2	TRIMESTER 6 (13 WEEKS) - 4 subjects taken
3RD YEAR	TRIMESTER 7 (13 WEEKS) - 4 subjects taken
	TRIMESTER 8 (13 WEEKS) - 4 subjects taken



THE BACHELOR OF BUSINESS (MARKETING)

The course structure comprises of 12 core subjects, 6 specialisation subjects, 6 electives and 2 Work Integrated Learning (WIL) subjects over levels 100, 200 and 300, as follows:

Level 100: 6 core subjects and 2 specialisation subjects

Level 200: 4 core subjects, 4 elective subjects and 1 WIL subject

Level 300: 2 core subjects, 6 elective subjects and 1 WIL subject

All subjects are worth 3 credit points apart from the two WIL subjects which are worth 6 credit points each.

To be eligible for WIL201A Professional Placement I (WIL) a minimum of 30 credit points is required, including 24 credit points at level 100. N.B. Pre-requisites are noted at each level below.

To be awarded the Bachelor of Business (Marketing) students must complete all 26 subjects (84 credit points) as outlined below.

A typical full-time study load is between 6 and 8 subjects per year (an equivalent to 24 credit points)

Subject code	Subject name	Subject type	Pre/Co- requisites	Mode of delivery	Credit points
	Level 100				
BUS101A	Pathway to Success	Core	None	F2F	3
MGT101A	Management Solutions for a Changing World	Core	None	F2F	3
MKT102A	Consumer Behaviour	Specialisation	None	F2F	3
ACC101A	Financial and Commercial Literacy	Core	None	F2F	3
MKT101A	Marketing	Core	None	F2F	3
MKT103A	Digital Marketing	Specialisation	None	F2F	3
MGT102A	Global Citizenship	Core	None	F2F	3
STA101A	Data Informed Decision Making	Core	None	F2F	3

Level 200

*Course level of study pre-requisite: a total of 12 credit points including ACC101A, MKT101A, STA101A and MGT101A from level 100 core subjects (approximately 80% completion of level 100 core subjects) prior enrolling into level 200 core and specialisation subjects; and

**Individual subject pre-requisite: a total of 30 credit points is required, including 24 credit points at level 100, to undertake WIL201A					
ECO201A	ECO201A Economics for Managers C		*	F2F	3
ENT201A	ENT201A Creativity & Innovation for Business Core		*	F2F	3
LAW201A Business Law for Managers		Core	*	F2F	3
MKT201A Integrated Marketing Communications Specialisa		Specialisation	*	F2F	3
MGT201A	Unlocking Your Leadership Potential	Core	*	F2F	3
Elective	ective Elective Elective		*	F2F	3
Elective	Elective Elective Elective		*	F2F	3
MKT202A	Pricing & Distribution	Specialisation	*	F2F	3
WIL201A	WIL201A Professional Placement I Core (30 CPs**	F2F	6

Level 300

*Course level pre-requisite: a total of 24 credit points

(15 credit points – including ACC101A, MKT101A, STA101A and MGT101A from level 100 and 9 credit points from level 200 core subjects) prior enrolling into Level 300 core and specialisation subjects; and

**Individual subject pre-requisite: Successful completion of WIL201A before undertaking WIL301A

individual subject pre-requisite. Successful completion of wilezona before undertaking wilesona					
WIL301A	Professional Placement II	Core (WIL)	WIL201A**	F2F	6
Elective	Elective	Elective	*	F2F	3
Elective	Elective	Elective	*	F2F	3
MKT301A	Marketing Strategy	Specialisation	*	F2F	3
MKT302A	Marketing Analytics & Big Data	Specialisation		F2F	3
Elective	Elective	Elective	*	F2F	3
MGT301A	Ethics, Sustainability & Profit	Core	•	F2F	3
Elective	Elective	Elective	*	F2F	3
BUS301A	Capstone	Core	•	F2F	3

ELECTIVES

You may choose 100, 200 and 300 level elective subjects from a range of business areas, subject to availability and course progression requirements. Your choices allow you to build a personalised educational experience that reflects your interest and ambitions. Please check the electives table on page 86.

BUSINESS WITH CREATIVITY

At ICMS we aim to develop agile leadership and business maturity. When you graduate with an ICMS Bachelor of Business (Marketing) you will have transferable skills, industry experience, and in-depth knowledge of business management principles in practice. This will see you ready for a career that spans industries and continents. You could work in a multinational company locally or take your skills and experience around the world.

The possible career opportunities can include but are not limited to:

Marketing Manager	Social Media Manager	Digital Marketing Specialist
Business Development Manager	Business Analyst	Cross Channel Marketing Specialist
Communications Director	EDM Specialist	Marketing Strategist
Multimedia Specialist	e-Commerce Specialist	Engagement Specialist
Brand Manager	Content Manager	Creative Director

SUBJECT SNAPSHOTS

MKT103A Digital Marketing

The aim of the subject is to introduce students to emerging interactive technologies, most notably social media tools, and discuss ways in which these technologies can be exploited by businesses to more effectively serve markets. The subject investigates how marketing-related functions are changed by the potential of these technologies, and how these new technologies can become key components of the organisation's marketing efforts. Through this subject, students can discover why savvy consumers are increasingly participating in brands rather than merely receiving their messages, and explores how marketers can stoke conversations, co-create experiences and stories, and build engaging relationships with consumers.

MKT201A Integrated Marketing Communications

In this subject, students are introduced to the role of integrated marketing communications (IMC), the use of agencies, communication aspects of advertising, planning, budgeting and decision-making, media selection and controls on communication activities using the IMC model. This is specifically directed towards promoting sales of tangible products and intangible services though bricks and mortar stores and through internet-based e-commerce sites.

MKT301A Marketing Strategy

Strategic marketing encompasses the integration of marketing strategy elements which together are designed to secure a sustainable competitive advantage in the changing business marketplace.

This subject develops a student's ability to apply strategic marketing principles, theories and related marketing law aspects to specific problems, competitive situations and environments. The focus is on a customer-orientated approach to the marketing organisation, market definition, and market segmentation, as well as an entrepreneurial approach to strategic choice.

QUICK FACTS

CRICOS Course Code: 0101119 Accreditation Status: Active

AQF Level: 7

Campus: Northern Beaches Campus, Manly WIL: Minimum of 600 hours industry

experience + 180 hours of self-study

FEE-Help: Yes

Study Mode: On-campus / Online*

Start: Feb / Mar / May / Jul / Aug / Oct / Dec
Course Duration: Full-time study load: 3 years

Part-time study load: 6 years

Accelerated study load: 8 trimesters

*Selected subjects and qualifications are offered online. Please check the website for more information



Bachelor of PROPERTY

(Development, Investment & Valuation)



Buying, selling, investing, and negotiating on property is a high stakes career where knowledge of the industry is as important as the bricks and mortar that make up the buildings around us.

Property managers are wanted worldwide for their ability to manage complex issues related to real estate. To succeed in this potentially lucrative industry you'll need to be investment-focused, willing to take risks, have sound business skills and be a great networker. With a professionally recognised property management degree from ICMS you have huge earning and employment potential in areas as diverse as industrial, rural, commercial and residential property.

The Bachelor of Property (Development, Investment and Valuation) is designed to position students for success as professionals in the growing property development and investment industry, with a focus on future-proofing you for adaptability in a rapidly changing world.

DEGREE STRUCTURE

DEGREE LENGTH: 3 YEARS FULL-TIME

With a Bachelor of Property (Development, Investment & Valuation) you will be industry ready. You will combine accounting and business studies and up to 9 months of industry training in 3 years of full time study (or equivalent part time). There are normally a minimum of two weeks holidays after each study period.

On your return from industry training we concentrate on developing your strategic management skills, getting you ready for a leadership role as a well-rounded manager.

STUDY PATTERN - 3 YEARS

1ST YEAR	TRIMESTER 1 (13 WEEKS) - 4 Subjects taken
	TRIMESTER 2 (13 WEEKS) - 4 subjects taken
	TRIMESTER 3 (13 WEEKS) - 4 subjects taken
2ND YEAR	TRIMESTER 4 (13 WEEKS - 600 hours) - work integrated learning
	TRIMESTER 5 (13 WEEKS - 600 hours) - work integrated learning
	TRIMESTER 6 (13 WEEKS) - 4 subjects taken
<u>«</u>	TRIMESTER 7 (13 WEEKS) - 4 subjects taken
3RD YEAR	TRIMESTER 8 (13 WEEKS) - 4 subjects taken
38	TRIMESTER 9 (13 WEEKS) - 2 subjects taken

Note: Applied Leadership and Introduction to ICMS must be undertaken as extra subjects in this degree.

"Coming to ICMS has ignited my passion to pursue a career in property."

Jonathan Voisin,
Bachelor of Property
(Development, Investment and Valuation)

	Subject Type	Subject Name	Subject Level	Credit Point
Trimester 1	Core	Managing People and Organisations	100	3
	Core	Principles of Marketing	100	3
	Specialisation	Property Development	100	3
	Specialisation	Introduction to the Property Industry	100	3
	Other	Introduction to ICMS	N/A	N/A
Trimester 2	Core	Accounting Fundamentals	100	3
	Core	Service Management and Innovation	200	3
	Core	Introduction to Human Resources Management	100	3
	Specialisation	Principles of Valuation	100	3
Trimester 3	Core	Business Statistics	100	3
	Core	Business Economics	100	3
	Specialisation	Facilities Management	200	3
	Specialisation	Commercial Valuation	200	3
Trimester 4	Industry Placement	Industry Training I*		12
Trimester 5	Industry Placement	Industry Training II*		12
Trimester 6	Core	Career Planning and Strategy	200	3
	Elective	General Elective (as per course rules)	200	3
	Specialisation	Property Management	300	3
	Specialisation	Land and Property Law	200	3
	Other	Applied Leadership	200	1
Trimester 7	Core	Research Methods	300	3
	Elective	General Elective (as per course rules)	200	3
	Specialisation	Commercial Real Estate	300	3
	Specialisation	e-Commerce and Social Media	200	3
Trimester 8	Core	Strategic Management	300	3
	Elective	General Elective (as per course rules)	300	3
	Specialisation	Property Investment and Finance	300	3
	Specialisation	Design Concepts	300	3
Trimester 9	Elective	General Elective (as per course rules)	300	3
	Specialisation	Research Project	300	3

THE KEYS TO A LUCRATIVE CAREER

When you graduate with an ICMS Bachelor of Property (Development, Investment and Valuation) you will have transferable skills, industry experience, and in-depth knowledge of business management principles in practice. This will see you ready for a career that spans industries and continents. You could work in a multinational company locally or take your skills and experience around the world.

The possible career opportunities can include but are not limited to:

Facilities	Portfolio	Asset
Manager	Manager	Manager
Property	Operations	Retail Centre
Manager	Manager	Manager
Commercial Property Manager	Property Development Manager	Property Analyst
Funds	Project	Property
Manager	Manager	Coordinator

SUBJECT SNAPSHOTS

PRO134 PROPERTY DEVELOPMENT

This subject will teach students to understand the importance of land use controls as they apply to property development projects and the highest and best use of land. It will provide students with the ability to access and analyse the legislative and statutory framework that affects the development and use of land.

PRO110 PRINCIPLES OF VALUATION

The overall aim of this subject is to introduce students to valuation methodologies that can be applied to the valuation of residential and income producing properties. Students will learn how to inspect a property, conduct research and analyse and present evidence on their assessment of income producing properties.

PRO210 LAND AND PROPERTY LAW

This subject aims to provide students with a basic knowledge of the relevant New South Wales Land and Property Law pertaining to Property Management. Students will be introduced to both Common and Statute Law. They will be asked to critically analyse the impacts of Native Title, easements, covenants and co-ownership on the concept of property ownership in NSW; apply the legal knowledge to identify key issues relating to ownership or leasehold of land; identify and explain the various types of interest in land including leasehold; and apply the legal concepts relating to real property and land law in NSW.

QUICK FACTS

CRICOS Course Code: 068279G
Accreditation Status: Active
AQF Level: 7

Campus: Northern Beaches Campus, Manly

WIL: Up to 9 months

FEE-Help: Yes

Study Mode: On-campus / Online*

Start: Feb / Mar / May / Jul / Aug / Oct / Dec Course Duration: Full-time study load: 3 years

Part-time study load: 6 years
Accelerated study load: 8 trimesters

*Selected subjects and qualifications are offered online. Please check the website for more information

ELECTIVES

You may choose 100, 200 and 300 level elective subjects from a range of business areas, subject to availability and course progression requirements. Your choices allow you to build a personalised educational experience that reflects your interest and ambitions. Please check the electives table on page 86.



"In the future I hope to become a Senior Leader training other graduates as this is such an important time for career development. I'm constantly learning in this industry so this is definitely the next goal I'm working towards."

Ben Manton, ICMS Alumnus

An International College of Management, Sydney (ICMS) professional placement led to fulltime employment at ASX-listed retail property landlord SCA Property Group for ICMS graduate Ben Manton.

Ben stayed on at Shopping Centres
Australasia (SCA Property Group) after
graduation, and is currently working in retail
development at the Sydney Head Office.
According to their website, SCA Property
Group is "an internally managed real estate
investment trust (REIT) owning a portfolio
of quality sub-regional and neighbourhood
shopping centres and freestanding retail
assets focused on convenience retailing

Ben said, "I started my current role through ICMS work integrated learning, which helped me understand the basics of the property industry, and from there I just grew and developed in the company. They kept me on, which has been a really great achievement."

He progressed from leasing administration to being part of the team that handles shopping centre developments. Ben sees this role as a stepping stone towards continued upward mobility within the industry and at the company.

"There are some great leaders at SCA Property Group who have inspired me on a personal and professional level and I hope one day to achieve what they have," he said.

Ben's biggest career achievement to date was in his role within the team finalising a retail development in far north QLD.

"I was a part of this project from commencement and assisted the senior development team through to completion. I learned a lot along the way, something which I really enjoyed but also benefited from immensely."

ICMS attracted Ben because of a strong interest in the broader property industry as a whole while the Work Integrated Learning

component allowed him to refine his skills in a particular sector.

In the future I hope to become a Senior eader training other graduates as this s such an important time for career levelopment. I'm constantly learning in the industry so this is definitely the next goal im working towards."

Bachelor of Business

(SPORTS MANAGEMENT)

In the multi-million dollar global sports industry, a passion for sport together with a head for business and a heart for the game can combine in a lucrative career that will be as rewarding as it is challenging.

You can make a career out of your love of sport by studying sports management - the business end of sports and recreation.

A Bachelor of Business (Sports Management) gets you to wherever there is sport – which is just about everywhere. From athlete and facilities management to marketing and finance, a Bachelor of Business (Sports Management) will prepare you for a leadership role in this ever-evolving and intensely exciting business environment.

Subjects focus on core business skills with the addition of specialised sports management subjects. Business subjects include sales and marketing; agile leadership, collaboration and managing people; strategic planning and innovative problem solving; and financial literacy. In your specialisation subjects you will be exposed to the global sports industry and gain insights into those areas of sport management vital for a successful career in this most exciting of industries.

DEGREE STRUCTURE

In addition to facilitated theoretical subjects, experiential learning is a foundation of this course. As such it is designed to provide learners with practical work experience which is undertaken over two subjects (and two study periods) WIL201A and WIL301A. This equates to a minimum of 600 hours of industry experience and 180 hours of self-study.

Note: One study period is equivalent to one trimester of study (1 orientation week and 13 weeks of subject delivery and assessment). The accredited full-time study load is 3 years. There are normally a minimum of two weeks holidays after each study period.

SAMPLE STUDY PATTERN

۳	TRIMESTER 1 (13 WEEKS) - 4 subjects taken
IST YEAR	TRIMESTER 2 (13 WEEKS) - 4 subjects taken
2	TRIMESTER 3 (13 WEEKS) - 4 subjects taken
~	TRIMESTER 4 (13 WEEKS - 300 hours) - work integrated learning
2ND YEAR	TRIMESTER 5 (13 WEEKS - 300 hours) - work integrated learning
	TRIMESTER 6 (13 WEEKS) - 4 subjects taken

TRIMESTER 7 (13 WEEKS) - 4 subjects taken

TRIMESTER 8 (13 WEEKS) - 4 subjects taken

"I've had an amazing experience at ICMS, with so many good memories and great learnings too."

Benjamin Bond,

Bachelor of Business (Sports Manageme

CURRICULUM SUMMARY

BACHELOR OF BUSINESS (SPORTS MANAGEMENT)

The course structure comprises of 12 core subjects, 6 specialisation subjects, 6 elective subjects and 2 Work Integrated Learning (WIL) subjects over levels 100, 200 and 300, as follows:

Level 100: 6 core subjects and 2 specialisation subjects

Level 200: 4 core subjects, 2 specialisation subjects, 2 elective subjects and 1 WIL subject

Level 300: 2 core subjects, 2 specialisation subjects, 4 elective subjects and 1 WIL subject

All subjects are worth 3 credit points apart from the two WIL subjects which are worth 6 credit points each.

To be eliqible for WIL201A Professional Placement I (WIL) a minimum of 30 credit points is required, including 24 credit points at level 100, N.B. Pre-requisites are noted at each level below.

To be awarded the Bachelor of Hospitality Management students must complete all 26 subjects (84 credit points) as outlined below

A typical full-time study load is between 6 and 8 subjects per year (an equivalent to 24 credit points)

Subject code	Subject name	Subject type	Pre/Co- requisites	Mode of delivery	Credit points	
	Level 100					
BUS101A	Pathway to Success	Core	None	F2F	3	
ACC101A	Financial and Commercial Literacy	Core	None	F2F	3	
MGT101A	Management Solutions for a Changing World	Core	None	F2F	3	
MGT102A	Global Citizenship	Core	None	F2F	3	
MKT101A	Marketing	Core	None	F2F	3	
STA101A	Data Informed Decision Making	Core	None	F2F	3	
SPO101A	Sports Management Fundamentals	Specialisation	None	F2F	3	
SPO102A	Socio-Cultural Factors in Sports	Specialisation	None	F2F	3	

Level 200

*Course level of study pre-requisite: a total of 12 credit points including ACC101A, MKT101A, STA101A and MGT101A from level 100 core subjects (approximately 80% completion of level 100 core subjects) prior enrolling into level 200 core and specialisation subjects; and **Individual subject pre-requisite: a total of 30 credit points is required, including 24 credit points at level 100, to undertake WIL201A

ECO201A	Economics for Managers	Core	None	F2F	3
ENT201A	Creativity and Innovation for Business	Core	None	F2F	3
LAW201A	Business Law for Managers	Core	None	F2F	3
MGT201A	Unlocking Your Leadership Potential	Core	None	F2F	3
SPO201A	Sports Marketing	Specialisation	None	F2F	3
SPO20	Sports Facilities and Event Management	Specialisation	None	F2F	3
-0	Elective	Elective	None	F2F	3
-	Elective	Elective	None	F2F	3
WIL201A	Professional Placement I	Core (WIL)	30 CPs	F2F	6

Level 300

*Course level pre-requisite: a total of 24 credit points

(15 credit points - including ACC101A, MKT101A, STA101A and MGT101A from level 100 and 9 credit points from level 200 core subjects) prior enrolling into Level 300 core and specialisation subjects; and

isite: Successful completion of WIL201A before undertaking WIL301A

Professional Placement II	Core (WIL)	WIL201A	F2F	6
Ethics, Sustainability and Profit	Core	None	F2F	3
Athlete Management and Representation	Specialisation	None	F2F	3
Sports Futures	Specialisation	None	F2F	3
Elective	Elective	None	F2F	3
Elective	Elective	None	F2F	3
Elective	Elective	None	F2F	3
Elective	Elective	None	F2F	3
Capstone	Core	None	F2F	3
	Ethics, Sustainability and Profit Athlete Management and Representation Sports Futures Elective Elective Elective Elective	Ethics, Sustainability and Profit Core Athlete Management and Representation Specialisation Specialisation Specialisation Elective Elective Elective Elective Elective Elective Elective Elective Elective Elective	Ethics, Sustainability and Profit Core None Athlete Management and Representation Specialisation None Sports Futures Specialisation None Elective Elective Elective None Elective Elective None Elective Elective None Elective None Elective None Elective None	Ethics, Sustainability and Profit Core None F2F Athlete Management and Representation Specialisation None F2F Sports Futures Specialisation None F2F Elective Elective None F2F Elective Elective None F2F Elective Elective None F2F Elective Elective None F2F Elective None F2F

ELECTIVES

You may choose 100, 200 and 300 level elective subjects from a range of business areas, subject to availability and course progression requirements. Your choices allow you to build a personalised educational experience that reflects your interest and ambitions. Please check the electives table on page 86.

CAREER **JUMPSTART**

At ICMS we aim to develop agile leadership and business maturity. When you graduate with an ICMS Bachelor of Business (Sports Management) you will have transferable skills, industry experience, and in-depth knowledge of business management principles in practice. This will see you ready for a career that spans industries and continents. You could work in a multinational company locally or take your skills and experience around the world.

The possible career opportunities can include but are not limited to:

Player or Team Manager	Sports Marketing Manager	Facilities Manager
Merchandising Manager	Sponsorship Manager	Sports Promotion Manager
Events Manager	Sports Media Manager	Sports Agent
Brand Manager	Sports Centre Manager	Warehouse Manager

SUBJECT SNAPSHOTS

SPO101A Sports Management Fundamentals

Sport Management Fundamentals enables you to recognise key aspects of the business of sport and to determinate how it differentiates itself from other industries. The subject looks at internal aspects of sporting organisations such as strategic sport management, marketing, human resource and financial management and future sport management challenges.

Sport Management Fundamentals also looks at external factors such as professional sport, digital media, not for profit and organisational structures, governance and the role of the state, including the influence of politics in the business of sport. All topics draw on Australian and international case studies, with contemporary examples utilised to help support theory.

SOP201A Sports Marketing

Introducing students to the core issues and concerns of marketing in the sport industry. 'Sports Marketing' provides students with an overview of the strategies and practices used by sports organisations to market their products and services to customers. To this end, the subject explores marketing concepts as they relate to the funding, promotion and commercial development of sport across various organisational levels.

SPO301A Athlete Management and Representation

High performance sport operates in an increasingly complex legal, social, political and technological environment. Given the ever-increasing demands placed on high performance athletes today, managers require the appropriate professional skills, knowledge, and experience to support these athletes during their playing careers and in periods of transition, including extensive understanding of the legal and social frameworks and systems required to maximise playing talent and career transition.

This subject will provide students with a critical understanding of the management and coordination of athlete talent within the Australian sport system. An underlying theme of the subject is the management of sport careers and also support for transition into retirement, and cessation of life as a professional or high-performance athlete.

Students will also develop an understanding of dual career management and the policies, programs, processes and structures that influence athlete performance, personal development, and transition. Key considerations include the management of personal branding, financial literacy, well-being and behaviour, communication and social media strategies.

QUICK FACTS

CRICOS Course Code: 0101122 Accreditation Status: Active AQF Level:

Campus: Northern Beaches Campus, Manly WII · Minimum of 600 hours industry experience + 180 hours of self-study

FEE-Help:

On-campus / Online* Study Mode:

Start: Feb / Mar / May / Jul / Aug / Oct / Dec

Course Duration: Full-time study load: 3 years

Part-time study load: 6 years Accelerated study load: 8 trimesters

*Selected subjects and qualifications are offered online. Please check the website for more information.



"In 10 years' time I would love to be managing large scale sporting events and competitions within Australia or even internationally."

Zoe Grout, Bachelor of Business (Sports Management)

International College of Management, Sydney (ICMS) student Zoe Grout may well be managing sports events on the scale of the Rugby World Cup or the Olympics one day if she follows her dreams and fulfils her ambitions.

Zoe is in her second year at ICMS and, in that time, she has won an ICMS Professional Scholarship and served as a Student Ambassador. She is currently completing her Work Integrated Learning as an Events and Game Day assistant with the Manly Warringah Sea Eagles.

The Manly Warringah Sea Eagles, based in Sydney's Northern Beaches, are an Australian professional rugby league team that competes in the National Rugby League's Telstra Premiership, which is the premier rugby league competition of Australia.

"All the staff at Sea Eagles, from the membership team to the CEO, push me to work to the best of my abilities and

lectures to the real world, to strengthen my

Bachelor of

EVENT MANAGEMENT



Creating special memories and designing lifetime experiences for others is what makes a career in event management so fulfilling.

Event management is a growing global industry with a broad range of employment opportunities across different industries. This is the ideal career for you if you are organised, sociable and enjoy the satisfaction of seeing a project through to completion.

The Bachelor of Event Management will equip you with the skills to rise to the top of this diverse and dynamic sector. Designed to position students for success in the exciting events industry, this is a qualification which could to take you anywhere in the world

Subjects focus on core business skills with the addition of specialised event management subjects. Business subjects include sales and marketing; agile leadership, collaboration and managing people; strategic planning and innovative problem solving; and financial literacy. In your specialisation subjects you will be exposed to creative events that stand out from the rest and will have an opportunity to explore various event ideas and translate them into your own creative event concepts and designs.

Event management and business subjects are supplemented by elective subjects from a range of business areas. Your choices include electives in marketing, international tourism, entrepreneurship, hospitality management and sports management. This allows you to enhance your event management degree with subjects that reflect your interests and ambitions.

DEGREE STRUCTURE

In addition to facilitated theoretical subjects, experiential learning is a foundation of this course. As such it is designed to provide learners with practical work experience which is undertaken over two subjects (and two study periods) WIL201A and WIL301A. This equates to a minimum of 600 hours of industry experience and 180 hours of self-study.

Note: One study period is equivalent to one trimester of study (1 orientation week and 13 weeks of subject delivery and assessment). The accredited full-time study load is 3 years. There are normally a minimum of two weeks holidays after each study period.

SAMPLE STUDY PATTERN

<u>«</u>	TRIMESTER 1 (13 WEEKS) - 4 subjects taken
IST YEAR	TRIMESTER 2 (13 WEEKS) - 4 subjects taken
\$	TRIMESTER 3 (13 WEEKS) - 4 subjects taken
~	TRIMESTER 4 (13 WEEKS - 300 hours) - work integrated learning
2ND YEAR	TRIMESTER 5 (13 WEEKS - 300 hours) - work integrated learning
2N	TRIMESTER 6 (13 WEEKS) - 4 subjects taken
EAR	TRIMESTER 7 (13 WEEKS) - 4 subjects taken
3RD YEAR	TRIMESTER 8 (13 WEEKS) - 4 subjects taken

CURRICULUM SUMMARY

BACHELOR OF EVENT MANAGEMENT

The course structure comprises of 12 core subjects, 8 specialisation subjects, 4 elective subjects and 2 Work Integrated Learning (WIL) subjects over levels 100, 200 and 300, as follows:

Level 100: 6 core subjects and 2 specialisation subjects

Level 200: 4 core subjects, 3 specialisation subjects, 1 elective subjects and 1 WIL subject

Level 300: 2 core subjects, 3 specialisation subjects, 3 elective subjects and 1 WIL subject

All subjects are worth 3 credit points apart from the two WIL subjects which are worth 6 credit points each.

To be eligible for WIL201A Professional Placement I (WIL) a minimum of 30 credit points is required, including 24 credit points at level 100. N.B. Pre-requisites are noted at each level below.

To be awarded the Bachelor of Event Management students must complete all 26 subjects (84 credit points) as outlined below.

A typical full-time study load is between 6 and 8 subjects per year (an equivalent to 24 credit points)

Subject code	Subject name	Subject type	Pre/Co- requisites	Mode of delivery	Credit points
Level 100					
BUS101A	Pathway to Success	Core	None	F2F	3
MGT101A	Management Solutions for a Changing World	Core	None	F2F	3
THE101A	Introduction to Tourism, Hospitality & Events	Specialisation	None	F2F	3
ACC101A	Financial and Commercial Literacy	Core	None	F2F	3
EVT101A	Event Concept & Design	Specialisation	None	F2F	3
MKT101A	Marketing	Core	None	F2F	3
MGT102A	Global Citizenship	Core	None	F2F	3
STA101A	Data Informed Decision Making	Core	None	F2F	3

Level 200

*Course level of study pre-requisite: a total of 12 credit points including ACC101A, MKT101A, STA101A and MGT101A from level 100 core subjects (approximately 80% completion of level 100 core subjects) prior enrolling into level 200 core and specialisation subjects; and
**Individual subject pre-requisite: a total of 30 credit points is required, including 24 credit points at level 100, to undertake WIL201A

individual subject pre-requisite, a total of 50 credit points is required, including 24 credit points at level 100, to undertake WiLzoTA						
ECO201A	Economics for Managers	Core	*	F2F	3	
ENT201A	Creativity & Innovation for Business	Core	*	F2F	3	
EVT201A	Event Planning	Specialisation	*	F2F	3	
LAW201A	Business Law for Managers	Core	*	F2F	3	
EVT202A	Site Logistics	Specialisation	*	F2F	3	
EVT203A	Event Production	Specialisation	*	F2F	3	
MGT201A	Unlocking Your Leadership Potential	Core	*	F2F	3	
Elective	Elective	Elective	*	F2F	3	
WIL201A	Professional Placement I	Core (WIL)	30 CPs**	F2F	6	

Level 300

*Course level pre-requisite: a total of 24 credit points

(15 credit points – including ACC101A, MKT101A, STA101A and MGT101A from level 100 and 9 credit points from level 200 core subjects) prior enrolling into Level 300 core and specialisation subjects; and

**Individual subject pre-requisite: Successful completion of WIL201A before undertaking WIL301A

individual subject pre-requisite. Successful completion of Wilezo IA before undertaking Wileso IA					
WIL301A	Professional Placement II	Core (WIL)	WIL201A**	F2F	6
EVT301A	Finance & Sponsorships	Specialisation	*	F2F	3
EVT302A	Creating Event Experiences	Specialisation	*	F2F	3
THE301A	Risk Management	Specialisation	*	F2F	3
Elective	Elective	Elective	•	F2F	3
Elective	Elective	Elective	*	F2F	3
MGT301A	Ethics, Sustainability & Profit	Core	*	F2F	3
Elective	Elective	Elective	*	F2F	3
BUS301A	Capstone	Core	*	F2F	3

ELECTIVES

You may choose 100, 200 and 300 level elective subjects from a range of business areas, subject to availability and course progression requirements. Your choices allow you to build a personalised educational experience that reflects your interest and ambitions. Please check the electives table on page 86.

CAREER JUMPSTART

At ICMS we aim to develop agile leadership and business maturity. When you graduate with an ICMS Bachelor of Business (Sports Management) you will have transferable skills, industry experience, and in-depth knowledge of business management principles in practice. This will see you ready for a career that spans industries and continents. You could work in a multinational company locally or take your skills and experience around the world.

The possible career opportunities can include but are not limited to:

Event Manager	Event Producer	Event Director
Venue Manager	Exhibition Manager	Wedding Organiser
Conference Manager	Sports Media Manager	Sports Agent
Fashion Show Coordinator	Festival Manager	Theming Consultant

SUBJECT SNAPSHOTS

EVT101A Event Concept and Design

The success of an event starts with a creative design and concept. The event industry has grown exponentially over the past decade. Within the increasingly competitive event space, events that are unique and creative in design and their concepts are winners.

This subject exposes students to a world of creative events that stand out from the rest and provides an opportunity for students to explore various event ideas and translate them into creative event concepts and designs. Students will be able to participate in workshops to develop their own creative event ideas.

EVT201A Event Planning

This subject introduces students to the broad event planning principles and project management skills. It aims to engage students in the hands-on planning of a chosen event concept, and the use of event industry tools to plan their chosen event.

Students will also learn how to interpret an event brief and demonstrate their planning skills for a real event.

EVT302A Creating Event Experiences

The subject focuses on building the practical skills in event production. Students learn how to produce an event based on an event plan and/or a real client brief.

This subject gives students the opportunity to work on their chosen event designs and bring the plans into production.

QUICK FACTS

WIL:

CRICOS Course Code: 0101130
Accreditation Status: Active
AOF Level: 7

Campus: Northern Beaches Campus, Manly

Minimum of 600 hours industry

experience + 180 hours of self-study

FEE-Help: Yes

Study Mode: On-campus / Online*

Start: Feb / Mar / May / Jul / Aug / Oct / Dec Course Duration: Full-time study load: 3 years

Part-time study load: 6 years

Accelerated study load: 8 trimesters

^{*}Selected subjects and qualifications are offered online. Please check the website for more information.

Where did you do your Work Integrated Learning and how has that helped you in your career?

I completed my Work Integrated Learning at the Four Seasons Hotel in Sydney where I spent nine months working in their Banquets Department. The role allowed me to utilise the skills I had been learning at the International College of Management, Sydney (ICMS) in the 'real world' and learn about five star standards. It gave me a strong insight on how events are run and it was great to see the variety of ways a hotel ballroom can be transformed to suit any event, whether it be an awards night, wedding or conference.

What is your current role?

I am an Event Manager at the Australian branch of cievents, a global strategic corporate event management agency with offices in Australia, New Zealand, Hong Kong, United Kingdom, United States, Canada and South Africa.

What career achievements are you especially proud of?

When I am on site for my events I am extremely proud of what I have brought to life. To be given someone's vision and to be able to create that is a big achievement. It's especially rewarding when you receive positive feedback from your clients and delegates too.

How has your ICMS degree contributed to you achieving your professional goals?

The degree helped me get my foot in the door, I think half the operations staff at cievents come from ICMS; the college is highly respected within my organisation.

What were your highlights during your time at ICMS?

The friends I made during my studies were a big highlight for me. It's also nice to now have so many contacts in the industry. As part of one of the subjects we had to organise our own event in teams. I am a practical learner so for me, personally, this gave me a great insight into what being an Event Manager would truly be like.

What would be your advice to someone considering studying at ICMS?

ICMS gives you many opportunities to grow your skills and knowledge but you also have to be willing to take them.

Join the committees that ICMS has and volunteer to work at events; the more practical experience you have the better. This will put you ahead of the competition when you graduate and start applying for jobs.

Take every opportunity you can to make contacts in the industry, this will build up your event network. It was through one of my contacts that I got my current job.

What is the best thing about working in your industry?

The perks! I have been incredibly lucky and have travelled all over the world, staying at five-star properties and experiencing different cultures. There are so many experiences I would have never had without my role which I am forever grateful for

"To be given someone's vision and to be able to create that is a big achievement. It's especially rewarding when you receive positive feedback from your clients and delegates too."

Mel Coller,





Bachelor of

HOSPITALITY MANAGEMENT

Developed in conjunction with leading Swiss hotel school Cesar Ritz and featuring the most comprehensive practical training component in Australia, the ICMS Bachelor of Hospitality Management represents the next generation in hospitality qualifications. When you graduate from this degree you will possess the perfect blend of practical skill, theory and business acumen to take you to the top of your profession.

Turn your passion for professional service into a global career. The growth of global tourism has ensured that hospitality is now one of the world's biggest industries with a broad range of job opportunities available in every country.

You could be working in a five-star international hotel, an island resort, a lively city restaurant or a major tourist destination. A career in hospitality offers you both choice and security.

The Bachelor of Hospitality Management is designed to position students for success as professionals in the hospitality industry, with a focus on future-proofing you for adaptability in a rapidly changing world. This course aims to provide you with transferable skills, industry experience and in-depth knowledge of hospitality practices that will allow you to be employed in management positions around the world.

DEGREE STRUCTURE

In addition to facilitated theoretical subjects, experiential learning is a foundation of this course. As such it is designed to provide learners with practical work experience which is undertaken over two subjects (and two study periods) WIL201A and WIL301A. This equates to a minimum of 600 hours of industry experience and 180 hours of self-study.

Note: One study period is equivalent to one trimester of study (1 orientation week and 13 weeks of subject delivery and assessment). The accredited full-time study load is 3 years. There are normally a minimum of two weeks holidays after each study period.

SAMPLE STUDY PATTERN

<u>«</u>	TRIMESTER 1 (13 WEEKS) - 4 subjects taken
1ST YEAR	TRIMESTER 2 (13 WEEKS) - 4 subjects taken
<u> </u>	TRIMESTER 3 (13 WEEKS) - 4 subjects taken
«	TRIMESTER 4 (13 WEEKS - 300 hours) - work integrated learning
2ND YEAR	TRIMESTER 5 (13 WEEKS - 300 hours) - work integrated learning
28	TRIMESTER 6 (13 WEEKS) - 4 subjects taken
'EAR	TRIMESTER 7 (13 WEEKS) - 4 subjects taken
3RD YEAR	TRIMESTER 8 (13 WEEKS) - 4 subjects taken

CURRICULUM SUMMARY

BACHELOR OF HOSPITALITY MANAGEMENT

The course structure comprises of 12 core subjects, 8 specialisation subjects, 4 electives and 2 Work Integrated Learning (WIL) subjects over levels 100, 200 and 300, as follows:

Level 100: 6 core subjects and 2 specialisation subjects

Level 200: 4 core subjects, 3 specialisation subjects, 1 elective subject and 1 WIL subject

Level 300: 2 core subjects, 3 specialisation subjects, 3 elective subjects and 1 WIL subject

All subjects are worth 3 credit points apart from the two WIL subjects which are worth 6 credit points each.

To be eligible for WIL201A Professional Placement I (WIL) a minimum of 30 credit points is required, including 24 credit points at level 100. N.B. Pre-requisites are noted at each level below.

To be awarded the Bachelor of Hospitality Management students must complete all 26 subjects (84 credit points) as outlined below.

A typical full-time study load is between 6 and 8 subjects per year (an equivalent to 24 credit points)

Subject code	Subject name	Subject type	Pre/Co- requisites	Mode of delivery	Credit points	
	Level 100					
BUS101A	Pathway to Success	Core	None	F2F	3	
MGT101A	Management Solutions for a Changing World	Core	None	F2F	3	
THE101A	Introduction to Tourism, Hospitality & Events	Specialisation	None	F2F	3	
ACC101A	ACC101A Financial and Commercial Literacy		None	F2F	3	
MKT101A	Marketing	Core	None	F2F	3	
HOS101A	Rooms Division Operations	Specialisation	None	F2F	3	
MGT102A	Global Citizenship	Core	None	F2F	3	
STA101A	Data Informed Decision Making	Core	None	F2F	3	

Level 200

*Course level of study pre-requisite: a total of 12 credit points including ACC101A, MKT101A, STA101A and MGT101A from level 100 core subjects (approximately 80% completion of level 100 core subjects) prior enrolling into level 200 core and specialisation subjects; and
**Individual subject pre-requisite: a total of 30 credit points is required, including 24 credit points at level 100, to undertake WIL201A

monitorial subject pre-requisite. a total of 30 credit points is required, including 24 credit points at level 100, to undertake wild 201A						
ECO201A	Economics for Managers	Core	*	F2F	3	
ENT201A	Creativity & Innovation for Business	Core	*	F2F	3	
LAW201A	Business Law for Managers	Core	*	F2F	3	
HOS201A	Food & Beverage Service	Specialisation	*	F2F	3	
HOS202A	Bar & Mixology	Specialisation	RSA	F2F	3	
MGT201A	Unlocking Your Leadership Potential	Core	*	F2F	3	
HOS203A	Gastronomy	Specialisation	*	F2F	3	
Elective	Elective	Elective	*	F2F	3	
WIL201A	Professional Placement I	Core (WIL)	30 CPs**	F2F	6	

Level 300

*Course level pre-requisite: a total of 24 credit points

(15 credit points – including ACC101A, MKT101A, STA101A and MGT101A from level 100 and 9 credit points from level 200 core subjects) prior enrolling into Level 300 core and specialisation subjects; and

**Individual subject pre-requisite: Successful completion of WII 201A before undertaking WII 301A

WIL301A	Professional Placement II	Core (WIL)	WIL201A**	F2F	6
THE302A	Revenue Optimisation	Specialisation	*	F2F	3
HOS302A	Service & Experience Management	Specialisation		F2F	3
MGT301A	Ethics, Sustainability & Profit	Core		F2F	3
Elective	Elective	Elective		F2F	3
HOS301A	Hotel Management Simulation	Specialisation	THE302A	F2F	3
Elective	Elective	Elective	*	F2F	3
Elective	Elective	Elective	•	F2F	3
BUS301A	Capstone	Core	*	F2F	3

ELECTIVES

You may choose 100, 200 and 300 level elective subjects from a range of business areas, subject to availability and course progression requirements. Your choices allow you to build a personalised educational experience that reflects your interest and ambitions. Please check the electives table on page 86.

DREAM DESTINATION

At ICMS we aim to develop agile leadership and business maturity. When you graduate with an ICMS Bachelor of Hospitality Management you will have transferable skills, industry experience, and in-depth knowledge of business management principles in practice. This will see you ready for a career that spans industries and continents. You could work in a multinational company locally or take your skills and experience around the world.

The possible career opportunities can include but are not limited to:

Hotel Manager	Food and Beverage Director	Accommodation Manager
Hotel Sales and Marketing	Guest Relations Manager	Banquet Manager
Resort and Spa Manager	Airline Operations Manager	Restaurant Manager
Bar/Cocktail Manager	Concierge	Catering Manager

SUBJECT SNAPSHOTS

HOS101A Rooms Division Operations

This subject investigates the most significant department in a hotel or resort, Rooms Division, through the study and practical application of front office operational procedures.

In this subject, current property management software, STR (Smith Travel Report) data and simulations are used to introduce students to the complexities of managing this area of a hotel or resort. Students will gain key knowledge required to manage this department including the principles and procedures involved in the provision of quality guest lodging with emphasis on front office, housekeeping and security and an introduction to yield management.

The subject highlights the importance of clear and timely communication and collaboration both within the department and externally.

HOS202A Bar and Mixology

This subject introduces beverage and bar operations. Achieved through the study and practical application of operational procedures and basic concepts in a variety of styles and scenarios.

The students' understanding of beverage operations is greatly enhanced by the practical application of theoretical knowledge acquired in the classroom and the practical tutorials. This enables students to achieve the competency required to operate successfully in a management context.

HOS301A Hotel Management Simulation

The accommodation industry is a significant sector of the global economy. It requires the combination of tangible products as well as the intangibility of service and experience. The need to remain competitive within a growing market requires planning with an emphasis on people, finance, operations and marketing.

This subject uses a learning simulation, the Hotel Operations, Tactics and Strategy (HOTS) simulation, which is concerned with developing skills for managing people, operations and business in hotels and hospitality companies. It focuses on the business operations and management issues to be found in successful lodging enterprises.

The subject incorporates the application of key aspects of marketing, service management, financial management, revenue management and business development within a hospitality context. It develops effective problem solving and critical thinking skills necessary to meet the service industry's ever-changing needs.

QUICK FACTS

CRICOS Course Code: 0101132
Accreditation Status: Active
AQF Level: 7

Campus: Northern Beaches Campus, Manly WIL: Minimum of 600 hours industry

experience + 180 hours of self-study

FEE-Help: Yes

Study Mode: On-campus / Online*

Start: Feb / Mar / May / Jul / Aug / Oct / Dec
Course Duration: Full-time study load: 3 years

Part-time study load: 6 years
Accelerated study load: 8 trimesters

*Selected subjects and qualifications are offered online. Please check the website for more information.

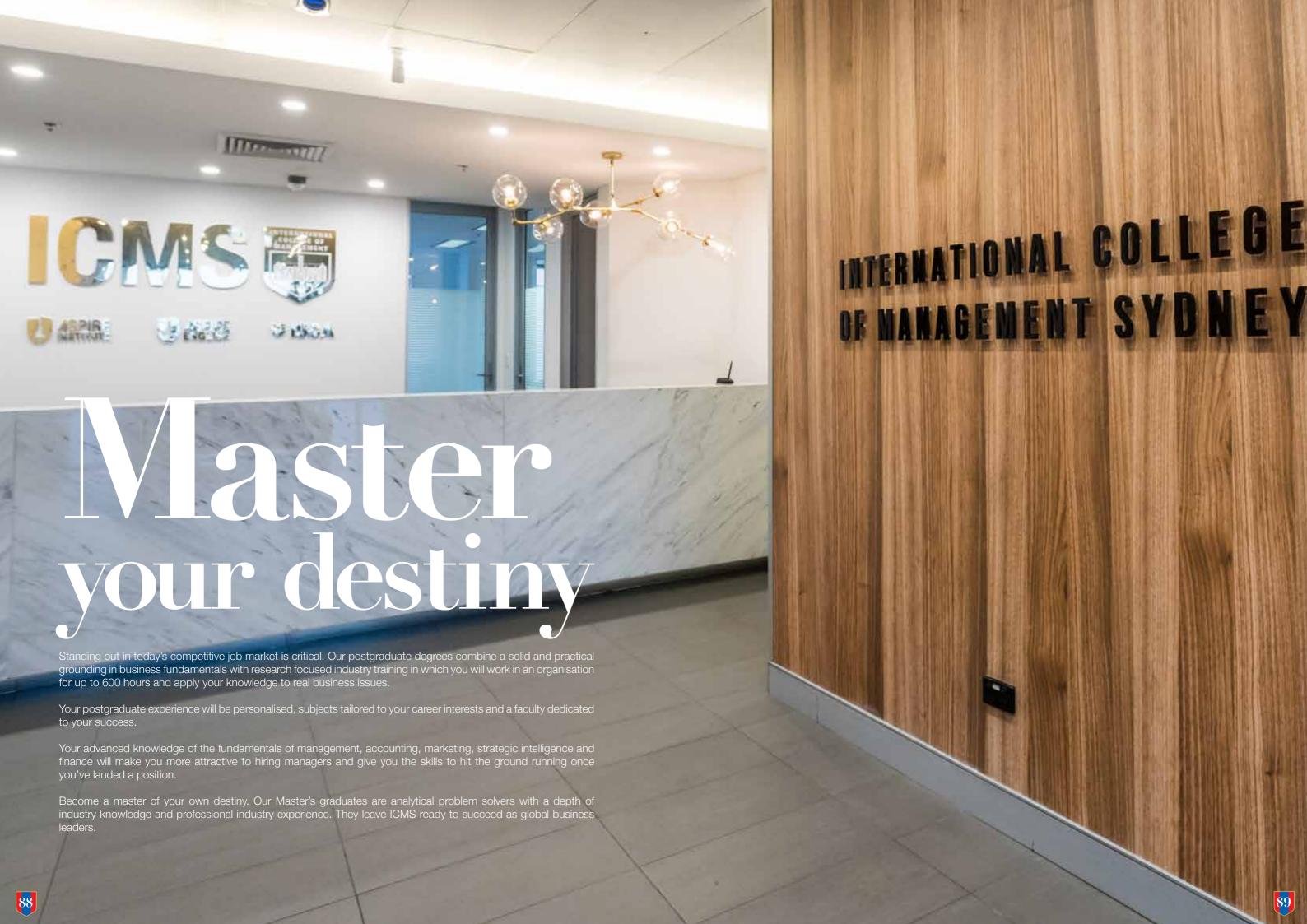


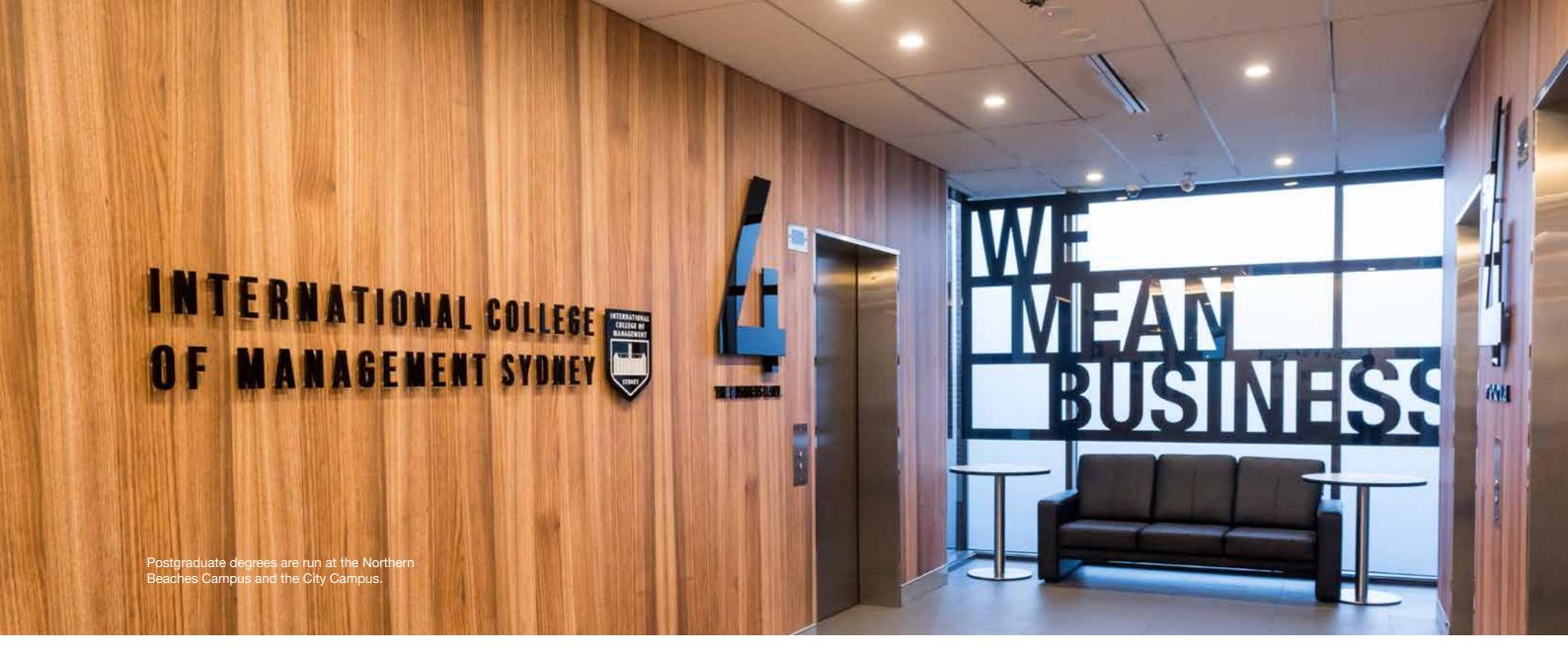
ELECTIVES

*Selected subjects and qualifications are offered online. Please check the website for more information

Subject code	Subject name	Subject type	Pre/Co-requisites	Mode of delivery*	Credit points
		Level 100			
ENT101A	Entrepreneurship Foundations and Mindset	Elective	None	F2F / Online	3
ENT102A	Venture Ideation and Validation	Elective	None	F2F / Online	3
EVT101A	Event Concept and Design	Elective	None	F2F / Online	3
HOS101A	Rooms Division Operations	Elective	None	F2F / Online	3
MKT102A	Consumer Behaviour	Elective	None	F2F / Online	3
MKT103A	Digital Marketing	Elective	None	F2F / Online	3
SPO101A	Sports Management Fundamentals	Elective	None	F2F / Online	3
SPO102A	Socio-Cultural Factors in Sports	Elective	None	F2F / Online	3
THE101A	Introduction to Tourism, Hospitality and Events	Elective	None	F2F / Online	3
TOU101A	Tourism, Technology and Innovation	Elective	None	F2F / Online	3
		Level 200			
ENT202A	Entrepreneurial Business Model and Launch	Elective	None	F2F / Online	3
ENT203A	Guerrilla Marketing	Elective	None	F2F / Online	3
EVT201A	Event Planning	Elective	None	F2F / Online	3
EVT201A EVT202A	Site Logistics	Elective	None	F2F / Online	3
EVT202A EVT203A	Event Production	Elective	None	F2F / Online	3
HOS201A	Food and Beverage Service	Elective	None	F2F / Online	3
HOS201A HOS202A	Bar and Mixology	Elective	None	F2F / Online	3
HOS203A	Gastronomy	Elective	None	F2F / Online	3
MKT201A	Integrated Marketing Communications	Elective	None	F2F / Online	3
MKT202A	Pricing and Distribution	Elective	None	F2F / Online	3
SPO201A	Sports Marketing	Elective	None	F2F / Online	3
SPO202A	Sports Facilities and Event Management	Elective	None	F2F / Online	3
THE201A	Trends and Issues in the Visitor Economy	Elective	None	F2F / Online	3
TOU201A	Tour Design and Development	Elective	None	F2F / Online	3
10020171	rour Booigh and Borolophich	_	None	1 Zi 7 Oliillo	
		Level 300			
BUS302A	Blogging Your Way to Fame	Elective	None	F2F / Online	3
BUS303A	Study tour	Elective	None	F2F / Online	3
BUS304A	Project Management	Elective	None	F2F / Online	3
BUS305A	Mastering the Sale	Elective	None	F2F / Online	3
BUS306A	Innovative Disruption	Elective	None	F2F / Online	3
ENT301A	Funding and Financial Modeling	Elective	None	F2F / Online	3
ENT302A	Entrepreneurial Operations and Growth	Elective	None	F2F / Online	3
EVT301A	Finance and Sponsorship	Elective	None	F2F / Online	3
EVT302A	Creating Event Experiences	Elective	None	F2F / Online	3
HOS301A	Hotel Management Simulation	Elective	None	F2F / Online	3
HOS302A	Service and Experience Management	Elective	None	F2F / Online	3
HOS303A	International Restaurant Concepts	Elective	None	F2F / Online	3
MGT302A	High Performance Leadership	Elective	None	F2F / Online	3
MGT302A MKT301A	High Performance Leadership Marketing Strategy	Elective Elective	None None	F2F / Online	3
MGT302A MKT301A MKT302A	High Performance Leadership Marketing Strategy Marketing Analytics and Big Data	Elective Elective Elective	None None None	F2F / Online F2F / Online	3
MGT302A MKT301A MKT302A MKT303A	High Performance Leadership Marketing Strategy Marketing Analytics and Big Data International Marketing	Elective Elective Elective Elective	None None None None	F2F / Online F2F / Online F2F / Online	3 3 3
MGT302A MKT301A MKT302A MKT303A SPO301A	High Performance Leadership Marketing Strategy Marketing Analytics and Big Data International Marketing Athlete Management and Representation	Elective Elective Elective Elective Elective	None None None None None	F2F / Online F2F / Online F2F / Online F2F / Online	3 3 3 3
MGT302A MKT301A MKT302A MKT303A SPO301A SPO302A	High Performance Leadership Marketing Strategy Marketing Analytics and Big Data International Marketing Athlete Management and Representation Sports Futures	Elective Elective Elective Elective Elective Elective	None None None None None None	F2F / Online	3 3 3 3 3
MGT302A MKT301A MKT302A MKT303A SPO301A SPO302A SPO303A	High Performance Leadership Marketing Strategy Marketing Analytics and Big Data International Marketing Athlete Management and Representation Sports Futures Sports Governance	Elective Elective Elective Elective Elective Elective Elective	None None None None None None None	F2F / Online	3 3 3 3 3 3
MGT302A MKT301A MKT302A MKT303A SPO301A SPO302A SPO303A SPO304A	High Performance Leadership Marketing Strategy Marketing Analytics and Big Data International Marketing Athlete Management and Representation Sports Futures Sports Governance Sports, Events, Tourism	Elective Elective Elective Elective Elective Elective Elective Elective	None None None None None None None None	F2F / Online	3 3 3 3 3 3 3
MGT302A MKT301A MKT302A MKT303A SPO301A SPO302A SPO303A SPO304A THE301A	High Performance Leadership Marketing Strategy Marketing Analytics and Big Data International Marketing Athlete Management and Representation Sports Futures Sports Governance Sports, Events, Tourism Risk Management	Elective Elective Elective Elective Elective Elective Elective Elective Elective	None None None None None None None None	F2F / Online	3 3 3 3 3 3 3 3
MGT302A MKT301A MKT302A MKT303A SPO301A SPO302A SPO303A SPO304A THE301A THE302A	High Performance Leadership Marketing Strategy Marketing Analytics and Big Data International Marketing Athlete Management and Representation Sports Futures Sports Governance Sports, Events, Tourism Risk Management Revenue Optimisation	Elective	None None None None None None None None	F2F / Online	3 3 3 3 3 3 3 3 3
MGT302A MKT301A MKT302A MKT303A SPO301A SPO302A SPO303A SPO304A THE301A	High Performance Leadership Marketing Strategy Marketing Analytics and Big Data International Marketing Athlete Management and Representation Sports Futures Sports Governance Sports, Events, Tourism Risk Management	Elective Elective Elective Elective Elective Elective Elective Elective Elective	None None None None None None None None	F2F / Online	3 3 3 3 3 3 3 3

Electives for Bachelor of Property (Development, Investment & Valuation), Bachelor of Business Management (Accounting) and Bachelor of Business Management (Fashion and Global Brand Management) are found on the following webpage - https://www.icms.edu.au/view-courses?course-level=Undergraduate





Options for the Master's program includes:

- Day and night classes.
 (subject to timetable.)
- Northern Beaches and City Campus for classes (subject to timetable.)
- FEE-HELP available for Australian citizens.

Master of International Business CRICOS Course Code: 078928G

2 Years

The Master of International Business trains you in the strategic thinking and international business skills required to be a leader in global industry. You will examine global perspectives on key areas of business such as trade and finance, economics, accounting, marketing, human resources and people management while developing your expertise in cross-cultural business management. Our Master of International Business graduates will engage with international markets as leaders of industry, in Australia and across the globe.

Master of Event Management CRICOS Course Code: 097379G

2 Years

The Master of Event Management is designed for working professionals seeking formal qualifications and students who wish to develop knowledge and skills relevant to the event sector. Successful events can result in sustainable social, economic and infrastructure outcomes and are emerging as a key strategy for communities coping with globalisation and the new economy. Underpinned by a strong emphasis on the international event sector, the Master of Event Management is designed to develop strategic management skills and knowledge that may be applied to the delivery of events in a range of local, national and global settings.

Master of Management (Tourism and Hospitality)

CRICOS Course Code: 078929F

2 Years

The Master of Management (Tourism and Hospitality) trains you to be a business leader in the growth industry of tourism and hospitality. This major in the Master of Management lets you shape your study around your experience and professional interests in tourism and hospitality, while gaining a postgraduate degree that is grounded in the fundamentals of business leadership. Graduates work in strategic international management roles across the private and public sectors including destination sales and marketing, travel and tourism consultancy, conference and event management, tour wholesaling and operations, tourism bureau management, attractions and resort management.

Master of Management

CRICOS Course Code: 078929F

2 Years

The Master of Management is designed to sharpen your industry knowledge and prepare you for a leadership role in business. Alongside business essentials such as economics, finance, marketing, and accounting you will also examine contemporary business practice such as leadership and innovation, and media management. You will further your understanding of best practice for managing people and organisations and develop advanced skills in strategic intelligence.

Graduate Certificate of Business CRICOS Course Code: 078930B 6 months

The Graduate Certificate of Business is the perfect platform for further postgraduate study; it is also a globally recognised qualification in its own right.

Comprising four subjects (one semester) of study it is ideal for:

- Professionals who have already received a Bachelor's degree and would like to upgrade their qualifications;
- International students seeking a formal qualification upon completion of their semester with ICMS:
- Professionals who do not hold a Bachelor's degree, have over five years of relevant work experience and want to gain a postgraduate qualification.

Upon completion of the Graduate Certificate of Business, students may be eligible to articulate (enter) into the second semester of an ICMS Masters course. (with exception of Master of Event Management)

Graduate Certificate in Event Management

CRICOS Course Code: 097378G 6 months

The Graduate Certificate in Event Management is designed for working professionals seeking formal qualifications and students who wish to develop knowledge and skills relevant to the event sector.

You will learn how to critically interpret and evaluate the impacts, trends and issues associated with event management, as well as how to effectively communicate with a wide range of stakeholders associated with event management. You'll also explore the key marketing techniques and concepts used to promote successful events

Upon successful completion of the Graduate Certificate in Event Management, students may apply for admission to the Master of Event Management.

ASPIRE ASPIRE ASSISTED ANYthing is possible

ICMS has an inclusive approach to education

– we help our students to achieve their career
goals whether it is directly through our Bachelor
degrees or via our pathway programs with
Aspire Institute.

Aspire Institute is another way for you to start your ICMS degree. At ICMS we know that past academic results aren't always an indicator of your future academic success. We support your transition to further study with the following programs from the Aspire Institute: Diploma programs, Australian Foundation program, English language programs, and the Postgraduate Qualifying Program.



CHOOSE YOUR PATHWAY

EXTENDED PATHWAY

O ENGLISH LANGUAGE **PROGRAM** Duration dependant on English AUSTRALIAN **AUSTRALIAN** FAST TRACK PATHWAY **FOUNDATION FOUNDATION** STANDARD **PROGRAM PROGRAM** 2 trimesters **DIPLOMA DIPLOMA DIPLOMA** 2 trimesters

2ND YEAR ICMS BACHELOR DEGREE

Note: Diploma programs may be taken as stand alone higher education qualifications.



WHY ASPIRE INSTITUTE?

following reasons:

All Aspire students are a fully integrated part of the ICMS student community. You attend lectures at one of our campuses and receive additional learning support including study skills, academic mentoring and academic English support. You also enjoy free access to all campus facilities. Students choose Aspire Institute for the

Academic excellence and support

Programs are taught by our respected ICMS academic staff. We prepare you for a smooth transition into a Bachelor degree with personalised attention, small class sizes and continuous academic support.

Pathway to ICMS degrees

You are guaranteed entry into your chosen ICMS Bachelor degree upon successful completion of the pathway program.

A beach-side or city campus environment

Aspire students study and live in one of Sydney's most popular and spectacular suburbs, Manly. Students also have an option to study in our Sydney CBD campus located in the heart of the city.

Exceptional student experience

The exceptional student experience extends beyond the classroom with sporting groups, tours and activities to build your social network.

Diploma Programs - The Diploma programs can be completed as a qualification in their own right or as a pathway program to an ICMS Bachelor degree. Diplomas are available in most ICMS specialisations and the subjects you complete will count towards your ICMS degree. Upon successful completion of your diploma, you can directly enter the second year of the ICMS Bachelor degree.

International \$29,200* Domestic \$23,600* Duration: 8 months full time

CRICOS COURSE CODES:

AUSTRALIAN FOUNDATION PROGRAM 076374G
POSTGRADUATE QUALIFYING PROGRAM 094357D
DIPLOMA OF BUSINESS 0101112
DIPLOMA OF BUSINESS (ENTREPRENEURSHIP) 0101118
DIPLOMA OF BUSINESS (MARKETING) 0101121
DIPLOMA OF BUSINESS (SPORTS MANAGEMENT) 0101124
DIPLOMA OF BUSINESS (INTERNATIONAL TOURISM) 0101125
DIPLOMA OF EVENT MANAGEMENT 0101126
DIPLOMA OF HOSPITALITY MANAGEMENT 0101127
DIPLOMA OF PROPERTY MANAGEMENT 072376K

* Diploma of Property Management - Domestic \$23,200, International \$28,000

Australian Foundation Program (CRICOS COURSE CODE: 076374G) - This program provides a stepping stone to higher education for students who have not completed the final year of high school (Year 12).

Benefits of this program include:

- Direct entry into the first year of a Bachelor degree or a pathway program delivered by Aspire Institute, depending on your academic results.
- Business-focused content to help you hone skills relevant to your degree.
- Small class sizes for more individual attention and support for ESL (English as a Second Language) speakers.

Duration: 8 months full time Entry requirements: Academic: Completion of year 11 or equivalent English language: IELTS 5.5 overall or equivalent Cost: \$24,000 Postgraduate Qualifying Program (CRICOS COURSE CODE: 094357D) - The Postgraduate Qualifying Program (PQP) is a pathway to postgraduate study. Combining academic and English language subjects, the PQP will help you develop the core skills for success in postgraduate studies.

On successful completion you may gain entry with credit to one of the following Masters courses at ICMS:

- Master of International Business
- Master of Management
- Master of Management (Tourism and Hospitality)

Course Structure

The PQP comprises 4 subjects arranged to advance your business knowledge and build verbal and written English skills necessary for a successful postgraduate learning experience. Through the inclusion of 2 postgraduate level academic subjects, with successful completion, you may gain credit towards a Masters degree at ICMS. This program is delivered at our beautiful Manly campus with the option of taking some academic subjects in the Sydney CBD.

Duration: 1 semester full time (18 weeks) The PQP runs each semester and you can commence in February, July or October each year.

Entry Requirements:

Academic: Completion of a three-year, higher education, post-secondary qualification.

English: IELTS 6.0 overall 5.5 in speaking and 5.5 in writing or equivalent.

Cost: \$11,800

English Language Programs - The Academic English program helps you to improve your English language skills required for further study. General English programs are also available for students who wish to improve their basic all round English language skills. Delivered at the Esplanade Campus, Level 1 and 2, 46 - 48 East Esplanade Manly.

Benefits of the Academic English Program include:

- Develop the English proficiency level required to enter directly into a Bachelor degree or a diploma.
- Experience a high level of individual support with classes limited to 18 students.
- Learn the essay and report writing, presentation, and critical thinking skills required for success at ICMS.

For the latest important dates go to: aspire.edu.au/apply/intake-dates/ For the latest entry requirements go to: aspire.edu.au/apply/entry-requirements/ Duration: Dependent on your level of English
Cost: \$450 per week

General English Program

IELTS 3.5 overall, 3.0 in speaking and 3.0 in writing or equivalent. CRICOS Course Code: 092652B

Academic English Program

IELTS 5.0 overall, 4.5 in speaking and 4.5 in writing or equivalent. CRICOS Course Code: 092650D







Passionate sports-people, aspiring athletes or those looking to explore a career in the rapidly growing sports industry are now able to gain a Diploma qualification, whilst developing their athletic capabilities.

DIPLOMA OF SPORTS MANAGEMENT (HIGH PERFORMANCE)

CRICOS Course Code: 097377J

A perfect blend of business, sports management and athletic development subjects, the ISCA Diploma of Sports Management (High Performance) presents students with an opportunity to achieve sporting and academic success, and seek further pathways into higher education.



OUR PATHWAY Diploma of Sports Management (High Performance)

The Diploma program can be completed as a qualification in its own right or as a pathway program to an ICMS Bachelor degree. Upon successful completion of the Diploma, students have the option of continuing their studies with a Bachelor of Business (Sports Management) degree offered by ICMS.

Our Advantages

ISCA students are a part of the greater ICMS student community, with an average day involving coaching, training and strength and conditioning in the morning and classes in the afternoon. You don't just attend lectures – you receive additional learning support including study

skills, academic mentoring and first-class coaching programs. Students choose ISCA for the following:

Academic Excellence and Support

The High Performance curriculum has been developed and constructed by leading sports experts and academics. Our high performance subjects not only help students achieve their sporting aspirations, but also enable them to understand nutrition, sports psychology, injury prevention and management, and overall athletic development.

Pathway to Bachelor of Sports Management at ICMS

Upon completion of the Diploma of Sports Management (High Performance), you may wish to continue your studies and transition into the second year of a Bachelor of Sports Management at ICMS. ISCA prepares you for a smooth transition with personalised attention, small class sizes and continuous academic support.

A High-Performance Campus Environment

ISCA students enjoy state of the art training facilities including high performance weight training and testing areas; playing fields; pool and recovery centre; dedicated sports medicine clinic; and quality teaching spaces.

Exceptional Student Experience

The exceptional student experience extends beyond the classroom with structured sports programs, field trips and guest speakers to build your professional network.

Internship Opportunity

A critical part of training for your future career is practical experience. An internship opportunity will provide you with professional experience and help you connect with key contacts in your chosen industry.

Admission Criteria Academic

Completion of Year 12 with Band 2 or above in English. Applicants with documented work experience and/or completion of a Certificate IV qualification (or equivalent) will also be considered.

English Language Requirements IELTS 6.0; TOEFL 69

2020 Domestic Student Fees \$24,950

2020 International Student Fees \$30,880

Articulation, RPL and Credit Arrangements (if applicable)

Students who successfully complete the Diploma of Sports Management (High Performance) are eligible to articulate into the ICMS Bachelor of Business (Sports Management) Credit will be granted for a total of eight subjects. Similarly, students who successfully complete the Diploma of Sports Management may apply for direct entry into one of ICMS' undergraduate

Note: if you are progressing to the ICMS Bachelor of Business (Sports

Management) degree, your internship may contribute to the industry training placement located within the second year of your degree.

For further information, go to https://www.iscaustralia.edu.au/.

Narrabeen Campus

Sydney Academy of Sport and Recreation Wakehurst Pkwy,

North Narrabeen NSW 2101

City Campus Training Facilities:

Sydney Uni Sport & Fitness (Aquatic Centre) – 85 Darlington Rd, Darlington NSW (Domestic students only)

Teaching Facilities:

Level 4, 451 Pitt Street, Haymarket NSW





All our degrees include Work Integrated Learning (WIL) subjects in which students undertake a placement with an industry partner (also known as Industry Training or Internship). Industry training is an important part of the ICMS experience. As an ICMS student, our industry connections are your industry connections. We recognise that graduates need more than a qualification to be competitive in a challenging job market.

Throughout your degree you will have practical opportunities to strengthen your skills in your field of study. This is your opportunity to showcase your professional skills. For many of our graduates this experience introduces them to their future employers.

Industry training is also the ideal environment for learning. Theory is important, it provides you with the fundamentals and context of your field of study. But theory is nothing without professional experience, where you can apply your knowledge to a real-world context. Not only will this make you more employable, it will also help to reinforce all that you have learnt in the classroom.

How does it work?

We have an impressive network of industry partners. These leading companies provide invaluable industry insight and experience to help shape your qualifications and ensure they are in line with industry best practice. When you study with us you also learn directly from industry with on-site visits and guest lectures from the best in the business.

There are two stages in our industry training program:

Stage 1: Pre-Placement Program

During your first year of study you will undertake a Pre-Placement Program. You will prepare a resume, practise interview techniques and gain the necessary knowledge and skills to secure your placement. The Pre-Placement Program is delivered by our Work Integrated Learning team who provide coaching and guidance. This valuable experience will prepare you for your placement and equip you with skills for future employment.

Stage 2: Industry Training Placement

You will complete your industry placement with one of our industry partners. There are no college fees during your industry training period as you will be on placement with one of our prestigious ICMS industry partners. This is an opportunity to demonstrate the skills and knowledge you have learnt at ICMS, gain valuable contacts in your chosen field of study as well as gain practical "real world" experience that enhances your career.







Alongside the challenging academic curriculum, the 6 to 9 month work placement program is an integral component of every ICMS course and degree. All students have the opportunity to learn the key requirements of their chosen career focus area in the actual engine room of industry.

Real life work experience translates into real life success for ICMS graduates, almost 90% of whom graduate with a job in their chosen field (2018 Internal Graduate Survey). This outcome can be directly tied to more than 1000 industry partners aligned with the college and its career-focused curriculum.

"Our industry contacts are your industry contacts." ICMS Founder and President Darryl

Courtney-O'Connor said. Owing to the depth and breadth of the industry partners with whom ICMS collaborates, students can find a placement that truly suits them.

ICMS places such a premium on industry placements because this experience offers students an inside track to a job in their chosen profession. It's a win-win-win scenario, for the students, the industry partners and for ICMS itself

"ICMS puts student outcomes as paramount as they are the key to our reputation," Courtney-O'Connor said.

Four-months after course completion, ICMS graduates are employed full-time at a rate better than the top ranked Australian University on the QS World University Rankings. The latest QILT (Quality Indicators for Learning and Teaching) survey showed that more than three quarters of ICMS students have a full time job within four months of graduation (QILT). ICMS believes that it is the quality of the theory taught in the castle on the hill in Manly, combined with the compulsory work placement students undertake as part of their degree, that results in ICMS students getting such good outcomes in the job market.

Spending time in corporate corridors gives students the practical experience they need to succeed after graduation. Students have the opportunity to practise the theories taught

in the classroom, and add value to the work environment in which they are placed.

Mikey Foley from Ubisoft said "The company had been working with ICMS students for a while now, and the passion of the students shone through in their work placement. This passion and energy can be channelled and used by the company for its own benefit. It's really nice to be their introduction to the working world and to help them along the way."

The dual approach of working and doing clearly underpins the success of ICMS graduates.

For example, a training placement at the Reserve Bank of Australia while at ICMS

kickstarted Property Management graduate Chakyl Camal's career in property. "I gained valuable experience in facilities management, engaging with stakeholders and managing projects," he said.

Bachelor of Business (Sports Management) student Gemma Allen asserts that her ICMS industry experience working in Membership and Ticketing at the Australian Rugby Union made it easier for her to gain a similar role at the Wests Tigers Rugby League Club within months of graduating.

Alicia Budihardja owns her own business in Bali. She said her ICMS industry placement at the Sheraton on the Park in Sydney was key in giving her a greater understanding of what it took to understand a client and deliver what they wanted. "For me it was a great experience. It was a first, true taste of what the hospitality industry was like."

And working at the Australian Bridal Service (ABS) during her industry placement helped Events Management student Sarah Manefield discover where her strengths and talents lie, so she can pursue them right after graduating.

"Industry training has helped me work out where I want to head in my career ... I discovered I want to work in the operations and logistics side as I like to organise and improve efficiency," Manefield said.







This philosophy is paramount in ensuring ICMS has one of the highest graduate employment rates in Australia, with almost 90% of our students graduating with a job in their field. ICMS is also ranked number one for Bachelor of Event Management and Bachelor of Hospitality Management in Australia, based on the longest continuous industry placement, student professionalism, work-ready students and our industry training team's customer

Improving your employability skills will help you graduate with the best prospect of securing a job in your field of study. Combine these tips with what you learn in the classroom, and you might just find yourself ahead of the pack when you graduate:

- 1. Work experience: When you study at ICMS, industry experience is a requirement of your qualification. Graduates are able to highlight their practical experience giving them the makings of a fantastic resume. Industry experience is the most effective way to develop the skills you will need to succeed in your professional life.
- 2. The right experience: Students are encouraged to embrace volunteer opportunities and to obtain a casual job gaining valuable experience in the workplace. These skills along with your industry training in your chosen field is a winning combination. Make sure the experience you have aligns with your future career goals. Remember you may need to start at the bottom of the ladder you want to climb.
- 3. Communication is key: Emails, presentations, social media posts, monthly reports writing effectively and for your target audience is a skill that needs to be developed. How you write is critical in communicating in the workplace and is a reflection of you as
- 4. The art of diplomacy: Treat others how they want to be treated, be respectful and appreciate other opinions.

a professional. Learn to use the appropriate

tone and terminology in all communication.

5. Find your own voice and make it heard: Our smaller class sizes with a focus on presentations and group assessments will develop your confidence in addressing others. Whether speaking potential clients, contributing in a team meeting or pitching an

impressive idea, ICMS will give you the tools to build that confidence.

- 6. Get connected: In a digitally connected world, you must be comfortable with using new technologies. Upskill in social media, know your Snapchat from your Facebook and Instagram not just as a user, but also as a generator. As for basic office software, be the employee that knows the shortcuts and how to use programs effectively.
- 7. Money management: Even if your particular role doesn't call for an intimate knowledge of the economy, finances or budgets, be knowledgeable in these areas: it will set you apart from the rest of the pack.
- 8. Networking is crucial: Broaden your

professionally and personally. At ICMS you will make lifelong friends, local and international connections. Remember: although creating these networks and your social media presence can keep you connected, it also allows others access to your past interactions. Therefore, "don't burn your bridges".

network, embrace connections both

- 9. Finding the answer: There are no limits to what you can achieve if you don't stop learning. Technology allows us access to readily available information instantaneously. If you don't know something, don't be scared to ask.
- 10. Thicken your skin: An expert in anything was once a beginner. Accept new challenges where you may make mistakes. Learn to be

resilient and accept constructive criticism. The CEO of a company started somewhere, and often the greatest business success stories were created where hard lessons were learnt.

Choosing to study at ICMS and gaining valuable industry experience will help you kick-start your career and stand out from the crowd. Industry experience is part of all ICMS degrees and our industry partners and faculty embrace these tips, holding them front and centre when engaging with ICMS students.







Student Clubs And Associations

There is so much to get involved in while studying at ICMS and there is a club or association for everyone. You can even start your own club or association on campus if you see an opportunity, just visit the Student Experience Team to discuss your idea. Some of our current clubs and associations include:

Asian Students Association

The ICMS Asian Association aims to bring all Asian students closer together and offers a support network for them. They share the Asian culture at ICMS through hosting regular activities and through letting us sample their amazing cuisine, music and social events.

Ark Association

The ICMS ARK Association (Acts of Random Kindness) is part of a global effort to bring peace and international understanding to the world and is associated with Rotary International. They work on a number of community fundraising events such as Starlight Foundation, Beyond Blue, Movember, Bear Cottage and many more fundraising events.

Scandinavian Students Club

The ICMS Scandinavian Association is a student initiative which aims to strengthen the social network for Scandinavian students studying at ICMS and provide a forum for them. They share their culture with ICMS students through cuisine, beverages, music and social events throughout the trimesters.

Living Water

Living water is an interdenominational Christian group at ICMS. Anyone is welcome to come to the weekly meetings to explore matters of faith run by Reverend Tim Giovanelli.

Melody Club

The ICMS Melody Club meets on a regular basis to practise their vocals and to rehearse for one of the many upcoming events the choir participates in. Some events have previously included graduation ceremonies, corporate functions, cocktail parties and social gatherings.

To join any of these student groups, please contact our Student Experience Team - experience@icms.edu.au.

Sport At ICMS

At ICMS we work hard and play hard too! Sport is a great way not just to keep fit but to make friends and make the most of your time at ICMS. As well as fun on-campus activities we also have sporting teams representing ICMS in internal and external tournaments - so there's something for everyone!

On Campus Activities

Our on-campus sporting facilities include tennis and basketball courts and an outdoor gym. Sports are normally scheduled in the afternoon or evenings throughout the week.

- Social Tennis
- Bootcamp
- Running club
- Zumba Futsal
- VolleyballBasketball
- Surf club

- BadmintonTable Tennis
- Social Cricket
- Nearby Activities

The remarkable setting of the ICMS campus means that students have some of Australia's most beautiful walks, beaches, and views right on their doorstep - a nature lover's playground. The below are just some of the activities within minutes of the campus:

- Surf Camp Trips
- SnorkelingKayaking
- Stand-up paddleboard
- Canoeing
- Surf LessonsBushwalks
- Nature Trails
- Bird Watching
- Bird WatchinBike Trails
- CrossfitBike Trails
- External Comps

ICMS Sports Clubs participate in local competitions, in sports such as:

- Ladies Netball
- Mens Basketball
- Ladies Basketball
- Surfing and Canoeing
- Surf LessonsBushwalks
- Touch Rugby
- Futsal

Surf Lifesaving

With nine beautiful beaches within walking distance of the ICMS campus in Manly, and Manly Beach itself having been rated by TripAdvisor as the Best Beach in Australia (2018 and 2019), Surf Lifesaving is a fantastic way for students to really experience a coastal lifestyle while meeting people and making friends.

ICMS is a proud partner of Surf Life Saving Northern Beaches, this includes a professional scholarship and sponsorship agreement.

Visitors to the Northern Beaches will easily spot the many ICMS-branded lifesaving tents on the beaches, including Palm Beach where

the famous Home and Away TV series is shot. Over the years many students have signed up to be become volunteer life savers.

Manly Rugby Club - Home of The Marlins

ICMS is a major sponsor and partner of the Manly Rugby Union Football Club, home of the Manly Marlins. The club was formed in 1906 and competes in the New South Wales Rugby Union competitions, the Shute Shield and Tooheys New Cup.

Students and Alumni of ICMS have played and supported for the Manly Marlins for many years contributing to the clubs ongoing success. With a capacity of 5,000, Manly Oval is a festive place for students to play or watch a great game of rugby.

For more information on how to get involved, email: sport@icms.edu.au.







Professional Corporate Scholarships

ICMS scholarships reward passion and potential. We have partnered with leaders in related industries to provide Professional Corporate Scholarships. In addition to tuition and/or accommodation financial assistance, most of these highly sought after scholarships provide recipients with invaluable hands-on experience working in their chosen industry before they even graduate. In some cases, they may work directly with management teams, learning from them and enhancing their personal and professional opportunities.































OVER
13+
professional
corporate partner
sponsors







HOW TO APPLY

- Check the ICMS scholarships pages for application opening and closing dates.
- Download and complete the applicable Scholarship Application Form (pdf) from the web page. (www.icms.edu.au/scholarships)
- Submit your application before the closing date* with the required supporting documentation.

Next Steps

If you meet the criteria to progress to the next stage of the application process you will be invited to attend a panel interview.





^{*}Applications received after the closing date will not be accepted.

NEW DOMESTIC STUDENTS

SCHOLARSHIPS



ICMS Professional Scholarships

Open to: Australian and New Zealand High School Students who are completing their final school year.

Value: Up to \$30,000.

These scholarships are offered for study commencing at ICMS in February. In addition to financial support, community-minded students have the opportunity to demonstrate their leadership skills to future employers. As a scholarship holder, you will be encouraged to participate in the ICMS community through a professional student ambassador role or through extensive access to the executive management of ICMS.

ICMS Professional Scholarships include: -

- ICMS Business Scholarship
- ICMS Business (Entrepreneurship) Scholarship
- ICMS Business (International Tourism) Scholarship
- ICMS Business (Marketing) Scholarship
- ICMS Business (Sports Management)
 Scholarship
- ICMS Business Management (Accounting) Scholarship
- ICMS Business Management (Fashion and Global Brand Management) Scholarship
- ICMS Event Management Scholarship
- ICMS Hospitality Management Scholarship
- ICMS Property (Development, Investment and Valuation) Scholarship

Selection Criteria: Evidence of all-round achievement in your school and the broader community. This includes academic performance, extra-curricular activities and work experience.



ANZ Scholarship

Open to: Australian and New Zealand High School Students entering the Bachelor of Business Management. Other degrees will be considered.

Value: Minimum \$10,000 tuition scholarship. Includes 12-14 weeks full-time paid work placement at ANZ.

We have partnered with ANZ to present this unique scholarship for new students commencing the Bachelor of Business Management and will also consider students enrolling in other courses who show potential to be business leaders. This scholarship prepares students for a career in business management with a 12-14 week full-time paid work placement within the ANZ organisation. This experience and exposure to the world of corporate banking will be of enormous value on the resume of a young professional leader.

Selection Criteria: You must display enthusiasm and motivation for your studies and a career in corporate business.

Academic results, leadership roles – past and present, business interests and work experience will also be considered.



Wellington College – Courtney-O'Connor Scholarship

Open to: All students at Wellington College, New Zealand who are completing their final school year

Value: Up to \$40,000

ICMS provides an annual scholarship to a Wellington College student in the name of an alumnus of Wellington College, Mr Darryl Courtney-O'Connor, Founder and Chairman, ICMS.

The Courtney-O'Connor Scholarship is an opportunity to meet with and mix with likeminded students and business people, and to enhance your professionalism and future career prospects.

Selection Criteria: You will be commencing a bachelor degree at ICMS. Scholarships are awarded based on performance, dedication, passion, community contribution and academia.



HOSTPLUS Scholarship Hospitality Management

Open to: Australian and New Zealand High School Students entering the ICMS Bachelor of Hospitality Management.

Value: Over \$17,000 tuition scholarship.

ICMS has partnered with HOSTPLUS, to present this unique scholarship opportunity. This experience will kick-start your career, preparing you for a leadership role in hospitality management.

Selection Criteria: You must display enthusiasm and motivation for your studies and a career in the hospitality industry.

Academic results, leadership roles – past and present, business interests and work experience will also be considered.



HOSTPLUS Scholarship Sports Management

Open to: Australian and New Zealand High School Students entering the ICMS Bachelor of Sports Management.

Value: Over \$17,000 tuition scholarship.

ICMS has partnered with HOST**PLUS** to offer this scholarship in sports management. This is your professional introduction to a highly successful sports management career.

Selection Criteria: You must display enthusiasm and motivation for your studies and a career in the sports industry. Academic results, leadership roles, business interests and work experience will also be considered.



NEW DOMESTIC STUDENTS

SCHOLARSHIPS



Alceon Scholarship

Open to: Australian and New Zealand students entering the Bachelor of Business, Bachelor of Business Management (Accounting) or ICMS Property (Development, Investment and Valuation) Scholarship. Other degrees will be considered.

Value: Up to \$20,000 tuition fee waiver (\$10,000 each year for their first 2 years of study) and includes work placement within the Alceon Organisation or an affiliated property organisation.

The experience and exposure to the world of corporate banking will be of unequivocal value on the recipient's CV and potentially open doors not imagined.

Selection Criteria: You must display enthusiasm and motivation for your studies and a career in corporate business. Academic results, leadership roles - past and present, business interests and work experience will also be considered.



ISCA Scholarship

Open to: Australian and New Zealand students commencing the Diploma of Sport Management (High Performance).

Value: Up to \$15,000 tuition fee waiver.

The ISCA Scholarship rewards performance, dedication, passion, community contribution and academia. The ISCA Scholarship represents a professional advantage to your CV and is a valuable endorsement of you as an individual

Selection Criteria: If you are a passionate person with lots of energy and interest in the Sports Management world, we believe that you should apply.



Postgraduate Innovation Scholarship

Open to: New domestic Master's students.

Value: Up to 6 subject tuition waiver.*

*Partial Scholarships may be awarded. Subject to approval by ICMS.

Applications for this scholarship are invited from new students commencing a Master degree at ICMS.

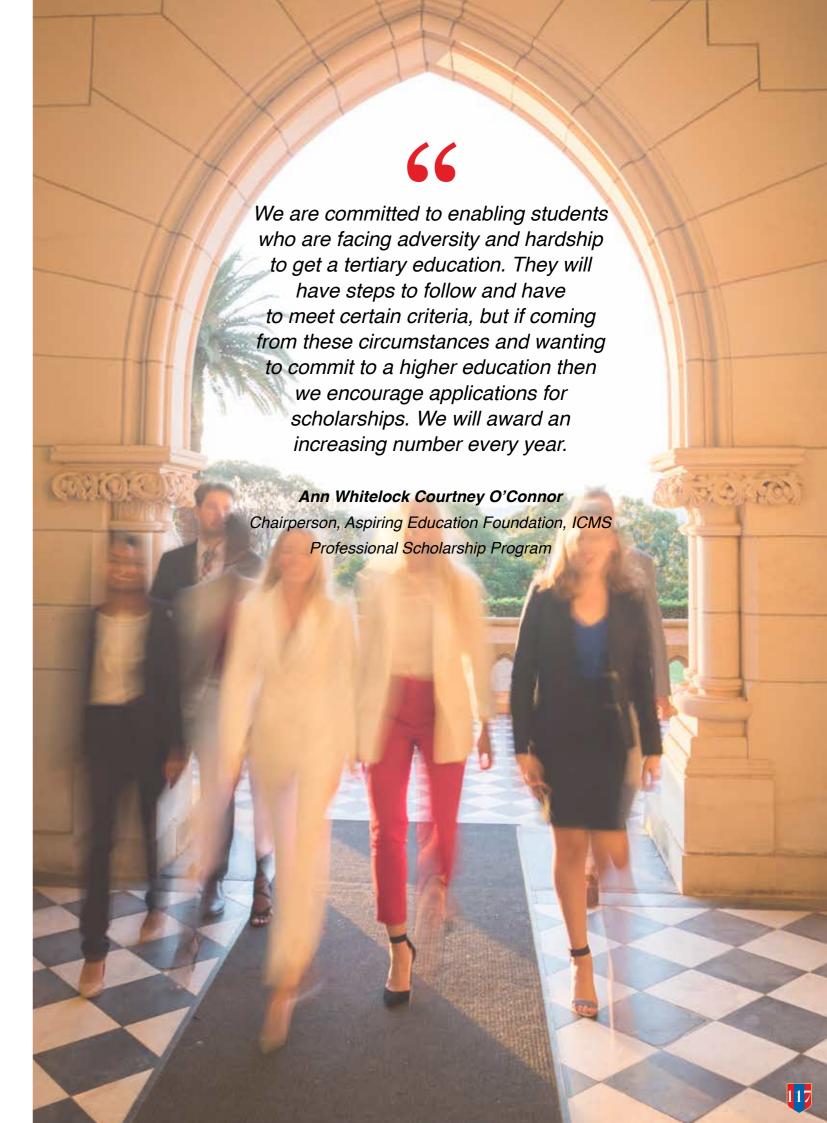
ICMS is offering scholarships to Postgraduate students who will be commencing their studies at ICMS in a 2-year Master program. The scholarship is awarded based on a three-component application process, which will result in the successful applicant being awarded a scholarship of up to AU\$18,000.

Eligibility Criteria: Applicants need to meet the ICMS entry requirements in English language proficiency for Master Degree level study.

Applicants must have a GPA of 3.20 from their previous undergraduate degree.

Selection Criteria:

- · Academic and English requirements
- Essay submission (minimum 1000
 words)





CURRENT DOMESTIC STUDENTS

SCHOLARSHIPS



Courtney O'Connor Scholarship

Open to: You must currently be studying an ICMS Bachelor Degree.

You must have a full time or equivalent study load with between 3 and 12 subjects remaining (including WIL) not including the current trimester.

You must demonstrate consistency in academia, professional performance, and overall leadership and contribution to ICMS.

Must maintain a minimum GPA of 3.0

Value: This scholarship awards a tuition waiver to the value of up to 12 subjects.

Selection Criteria: You must have completed an application form, have a full academic record, have an essay submission (minimum 500 words), and evidence that show you have community, leadership and student body contributions



Academic Excellence Scholarship

Open to: ICMS awards Academic
Excellence Scholarships to currently
enrolled students on the basis of academic
performance as measured by cumulative
GPA (or Weighted Average Mark where
two or more applicants have the same
cumulative GPA). These scholarships are
highly competitive and highly regarded as
they reflect the academic best at ICMS
and scholarship recipients will have the
opportunity to represent ICMS at academic,
community and promotional events.

Value: This scholarship awards a tuition waiver to the value of up to eight (8) subjects for students enrolled in either an ICMS Specialist Bachelor degree or the Bachelor of Business Management.

Selection Criteria: You must have a cumulative GPA of 4.5 or higher. Applicants must have a full time or equivalend study load. You must have between 4 and 12 subjects (including WIL) remaining not including the current trimester. You must also submit an application.



Surf Life Saving Sydney Northern Beaches Scholarship

Open to: The International College of Management, Sydney has partnered with Surf Life Saving Sydney Northern Beaches to award an ICMS Sports Management, Event Management or Business Management students a unique scholarship.

Each year the Surf Life Saving Sydney Northern Beaches Scholarship is awarded to a student who displays enthusiasm and motivation for the sporting and/or events industry and whose aptitude, academic results and previous work experience fit with the sponsor's Surf Life Saving Sydney Northern Beaches business goals.

Value: \$10,000 plus an internship with Surf Life Saving Sydney Northern Beaches with an amount of \$300 paid each week to the successful candidate during the internship.

Selection Criteria: You must be enrolled in the Bachelor of Sports Management, Event Management or Business Management

Students who are completing or who have completed the prerequisites for industry training. Note: the placement included in this scholarship contributes to your industry training.



Strathfield Council Scholarship

Open to: The Strathfield Council Scholarship is awarded to a student who displays enthusiasm and motivation for the events industry and whose aptitude, academic results and previous or current work experience fit with the sponsor's (Strathfield Council) business goals.

Value: up to \$25,400

THE PROPERTY.

Selection Criteria: You must be enrolled in a Bachelor of Event Management or Bachelor of Business Management with Event electives.

Students who are completing or who have completed the prerequisites for industry training. Note: the placement included in this scholarship contributes to your industry training.



Black & White Waiters Scholarship

Open to: ICMS has partnered with Black & White Waiters to present this unique scholarship opportunity for students in term 1, 2 or 3* of their Bachelor of Hospitality Management or Bachelor of Event Management degree.

Value: up to \$7,500 and a required 200hrs work placement.

Selection Criteria: You must be a current student in term 1, 2 or 3 studying a full time or equivalent study load in an ICMS Bachelor of Hospitality Management or Bachelor of Event Management degree. Interested applicants further along in their degree will be considered.

You must demonstrate consistency in academia, excellence in industry training, professional performance, and overall leadership and contribution to ICMS.



Northern Beaches Council Scholarship

Open to: You must be enrolled in full time or have an equivalent study load in the ICMS Bachelor of Event Management or Bachelor of Business Management with electives specializing in Events.

Value: up to \$17,000

Selection Criteria: You must be enrolled in full time or have an equivalent study load in the ICMS Bachelor of Event Management or Bachelor of Business Management with electives specializing in Events.

Students who are completing or who have completed the prerequisites for industry training. Applicants must maintain a minimum cumulative GPA of 2.8 prior to and during the tenure of the Scholarship.





NEW INTERNATIONAL STUDENTS

SCHOLARSHIPS

ASPIRING EDUCATION FOUNDATION EQUITY

SCHOLARSHIPS



Allianz (II)

Postgraduate Innovation Scholarship

Open to: New International Master's Students. This is also an ALLIANZ oportunity - students will be considered for both the ICMS Postgraduate Innovation Scholarship and the Allianz Scholarship.

Value: Up to 6 subject tuition waiver.

Partial scholarships may be awarded. Subject to approval by ICMS Management.

ICMS is offering a scholarship to a New International Postgraduate student who will be commencing their studies at ICMS in a 2-year Master program. The scholarship is awarded based on a three-component application process, which will result in the successful applicant being awarded up to a 6 subjects tuition waiver.

Eligibility Criteria: Applicants need to meet the ICMS entry requirements in English language proficiency for Master Degree level

Applicants must have a GPA of 3.20 from their previous undergraduate degree.

Selection Criteria:

- Academic and English requirements
- Essav submission (minimum 1000



Allianz (II)

ICMS International Scholarships*

Open to: International students entering an ICMS Bachelor degree - students who apply will be considered for both the ICMS International Scholarship and the Allianz Scholarship.

Value: Up to \$15,000.

ICMS is part of a global community, attracting high achieving students from around the world. Our ICMS International Scholarships are for the very best of our international students who can demonstrate high academic performance, leadership skills and a determination to succeed as ICMS students. Applicants will be considered for the ICMS International Scholarship** OR the ICMS Allianz Worldwide Partners Scholarshin

Selection Criteria: Selection is based on your academic merit, aptitude, determination and leadership skills. Scholarships available in every February / May / September term.

*New international students applying for international scholarships will have a range of factors considered when applying and throughout the interview process including challenging or adverse circumstances.

**ICMS International Scholarships may consist of tuition waivers and/or

Partial scholarships may be awarded Subject to approval by ICMS Management.



Aspiring Education Foundation Equity Scholarships

(New Domestic Students)

Open to: High school students who are completing their final school year and are experiencing financial hardship.

Value: The AEF Committee determines the level and value of each scholarship awarded

At ICMS we want you to reach your potential. Through the Aspiring Education Foundation (AEF), ICMS awards equity scholarships to help secondary school students in Australia experiencing financial hardship to achieve their tertiary goals. The scholarships are available for tuition fees and/or accommodation expenses.

Selection Criteria: Evidence of financial hardship is required. Academic results. and community engagement will also be



Aspiring Education Foundation Scholarships (Aboriginal and Torres Strait **Islander Peoples**)

Open to: Aboriginal and Torres Strait Islander students who are completing their final school year. At ICMS we want you to reach your potential. Through the Aspiring Education Foundation (AEF), ICMS awards scholarships to help secondary school Aboriginal and Torres Strait Islander students in Australia to achieve their tertiary goals. The scholarships are available for tuition fees and/or accommodation expenses.

Value: The AEF Committee determines the level and value of each scholarship awarded. (up to \$40,000)

At ICMS we have an integrated college community of international and Australian students. We embrace all cultures and benefit from the breadth and diversity this brings. It's a key value of ICMS to enable students from all backgrounds to have an opportunity to study at tertiary level. The Aspiring Education Foundation (AEF) allows ICMS to help financially disadvantaged Australian students*, by providing equity scholarships for both tuition

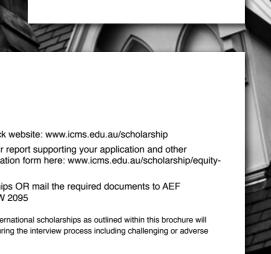
These Equity Scholarships provide tuition and/ or accommodation waivers to a level decided by the AEF Committee in each case.

The AEF Committee will manage the selection and allocation of funds. Tuition and/or accommodation funds are disbursed directly to ICMS on behalf of the recipient of the Equity

HOW TO APPLY

- Ensure you meet the eligibility criteria, check website: www.icms.edu.au/scholarship
- Complete your application and prepare your report supporting your application and other documentation if required (download application form here: www.icms.edu.au/scholarship/equity-
- Apply online at www.icms.edu.au/scholarships OR mail the required documents to AEF Scholarships, 151 Darley Road, Manly NSW 2095

*Eliqible new international students who apply for new international scholarships as outlined within this brochure will have a range of factors considered when applying and during the interview process including challenging or adverse



APPLYING TO ICMS AS AN INTERNATIONAL STUDENT

YOUR STEP-BY-STEP APPLICATION GUIDE

Applying to study at ICMS as an international student means you are not an Australian citizen, permanent resident, or a New Zealand citizen.

Choose your degree
Find out which of our ICMS degrees
are the right fit for you. Read the degree
descriptions in this prospectus (starting
from page 26). Consider your interests,
career goals and the level of qualification
you wish to attain.

Apply to ICMS
Complete and submit the application form on page 121. Alternatively, you can apply online at www.icms.edu.au/apply

Accept your offer

After we assess your application and issue you an official Letter of Offer you need to accept as described in the letter of offer. You will also need to meet any entry conditions as well as submit evidence of paying the deposit.

Apply for your visa
All international students require a
valid student visa to come to Australia to
study. For information on how to apply for
your visa visit the Department of Home
Affairs (DHA) website at www.homeaffairs.

Book your accommodation
If you intend to live on campus at
ICMS you'll need to book a room.
Make your online booking early as
places are limited at www.icms.edu.au/
accommodation

Come to Orientation Week and enrol in classes
Welcome to ICMS! Now you're ready to start life as an ICMS student.
Come along to Orientation Week, enrol in your classes, explore the campus, meet your classmates and enjoy all the fun.

APPLYING WITH AN ICMS INTERNATIONAL REPRESENTATIVE

ICMS has representatives from all over the world. Our education representatives can provide you with detailed information in your own language on our courses, educational requirements, accommodation, intakes and fees, as well as assist you in organising student visas and travel arrangements. For further details, visit www.icms.edu.au/agencies

WHEN TO APPLY

ICMS has three trimesters for undergraduate studies per year (February, May and September) and three intakes for postgraduate studies per year (February, July and October). Applications should be made at least three months prior to the preferred enrolment date. Late applications are accepted, however places at ICMS are limited.

APPLYING TO ICMS AS A DOMESTIC STUDENT

YOUR STEP-BY-STEP APPLICATION GUIDE

Applying to study at ICMS as a domestic student means you are an Australian citizen, permanent resident, or a New Zealand citizen. You can apply directly to ICMS or through the Universities Admission Centre (UAC).

Choose your degree
Find out which of our ICMS
degrees are the right fit for you.
Read the degree descriptions in this
prospectus (starting from page 26).
Consider your interests, career goals,
and the level of qualification you wish
to attain.

Apply to ICMS - Complete and submit the application form on page 123. Alternatively, you can apply online at www.icms.edu.au/apply

Applying via UAC – To apply to ICMS through UAC visit uac.edu.au and follow the instructions for undergraduate students.

Accept your offer
After we assess your application and issue you an official Letter of Offer you need to accept to secure your place at ICMS. Simply follow the instructions in your offer pack.

Book your accommodation

If you intend to live on campus
at ICMS you'll need to book a
room. Make your online booking early as
places are limited at www.icms.edu.au/
accommodation.

Come to Orientation Week and enrol in classes
Welcome to ICMS! Now you're ready to start life as an ICMS student.
Come along to Orientation Week, enrol in your classes, explore the campus, meet your classmates and enjoy all the fun.

WHEN TO APPLY

ICMS has three trimesters for undergraduate studies per year (February, May and September) and three intakes for Postgraduate studies per year (February, July and September). Late applications are accepted, however places at ICMS are limited.

To apply through the Universities
Admissions Centre (UAC) you need to
adhere to its application deadlines. 2021
UAC applications will open in early April
2010. Visit www.uac.edu.au for more
info.

ICMS High Academic Places (HAP) (February intake only)

Hard work deserves to be rewarded so our High Academic Places will mean that your study at ICMS will be at a cost more comparable to a Commonwealth Supported Place (CSP). These places are awarded on the basis of application interview and academic performance in your HSC or equivalent.

Only UAC applicants will be considered for an ICMS High Academic Place.
Students who are not offered a High Academic Place are eligible for direct entry or alternative entry.

We recommend you apply both directly to ICMS and through UAC.

PATHWAYS TO ICMS

If you fall short of ICMS entry requirements you may be offered an alternative entry pathway through Aspire Institute. For more information refer to page 94 or visit www.aspire.edu.au.

EARLY ENTRY

Our Early Entry Scheme is designed for high-achieving HSC students who want to secure a place at ICMS before sitting the HSC exams.

To be eligible, you need to demonstrate that you have a strong academic record and the potential to be an outstanding ICMS student through your passion and commitment for a career in one of the areas of study we offer: Business Management, Event Management, Hospitality Management, International Tourism, Marketing and New Media Management, Entrepreneurship, Property Development, Sports Management, Fashion and Global Brand Management and Accounting.

ELITE ATHLETE AND PERFORMER ENTRY PATHWAY

Being an elite athlete or performer should not impact your chances of university level study. We know you are not defined by your academic results alone. Let us take that into consideration with your application.

LEADERSHIP ENTRY PROGRAM
Our Leadership Entry Program offers
students who have demonstrated
significant leadership in their school
and/or community, a place at ICMS
based on their academic achievement
leadership experience and aspirations,
and a nomination from their school

More details can be found on the ICMS

For the latest entry requirements go to icms.edu.au/future-students/application-information/entry-requirements

ENTRY REQUIREMENTS

ICMS.EDU.AU/ENTRY

ACADEMIC ENTRY REQUIREMENTS

How to Apply
ICMS offers several admission pathways and a holistic approach to assessing applicants including the opportunity of an interview combined with consideration of a recognised certificate, qualifications or at least 12 months of full time paid work experience in an area. Applicants may apply directly via the ICMS website Online Application or through the University Admissions Centre (UAC).

Applicants who do not meet the required entry requirements should consider applying for a diploma through pathway provider Aspire Institute. Aspire offers higher education diplomas as a stand-alone qualification or, should applicants wish to further their studies, they could choose to use the diploma qualification as a pathway into a bachelor program at ICMS, or one of the other distinguished Australian universities and colleges that Aspire has partnership with.

Advanced Standing / Recognition of Prior Learning / Credit Transfers

Applicants who can demonstrate successful completion of equivalent subjects at a recognised institution may be eligible for credit towards

ENGLISH LANGUAGE REQUIREMENTS

- IELTS (academic): Overall score of 6.0, writing 5.5, speaking 5.5.

For additional information about other English language proficiencies accepted please visit www.icms.edu.au



INVEST IN YOUR FUTURE

TUITION FEES AND OTHER EXPENSES

2020 UNDERGRADUATE FEES

	Bachelor Degrees
Subject Fee	International - \$3,650 Domestic - \$2,950
Industry Training	No fee
Other Fees	Bachelor of Business Management (Fashion and Global Brand Management) and Bachelor of Business Management (Accounting) students complete Applied Leadership: International students \$1,170 Domestic students: \$970

2020 POSTGRADUATE FEES

	Graduate Certificate of Business Graduate Certificate in Event Management	Master of Management, Master of International Business, Master of Management (Tourism and Hospitality), Master of Event Management
Subject Fee	International - \$3,500 Domestic - \$3,000	International - \$3,500 Domestic - \$3,000
Industry Training	No fee	No fee

International students

International students are required to pay the tuition fee deposit of \$14,600 for all bachelor degrees or \$14,600 for postgraduate studies. This deposit is deducted from the first trimester tuition fee. International students are also required to arrange health insurance. All other college-related expenses such as text books and student experience activities are charged separately.

International students are required to have health insurance during their stay in Australia. The college can arrange your Overseas Student Health Cover (OSHC) if requested. If you are a student from Norway or Sweden, you may not require OSHC as cover is provided by your national health schemes. You must show proof of official health insurance cover from your home government provider. Your local representative will be able to provide more details.

Study abroad students

The fee for students coming to ICMS on a study abroad package is undergraduate \$14,600 and postgraduate \$14,600 for each trimester. This includes the tuition fees for four subjects. All college-related expenses such as textbooks are charged separately.

Domestic students

If you are an Australian citizen, you are eligible for FEE-HELP for your bachelor degree at ICMS. These Australian government loan schemes allow you to defer all or part of your tuition fees. More information is available at www. studyassist.gov.au.

All college-related expenses such as textbooks are charged separately.

Note: Fees are for the 2020 calendar year and are expressed in Australian dollars. Tuition fees are for programs delivered during 2020 and will expire on 31 December 2020. Tuition fees are reviewed annually and are subject to change. Fees are payable prior to each trimester.

IMPORTANT DATES

As a result of the impact of COVID-19 on international travel, additional intakes may be made available towards the end of 2020. Please speak to your ICMS Representative to discuss your options.

Undergraduate / Postgraduate term dates

- Main intake = 4 subjects concurrently in the first term
- Mid term intake = 2 subjects concurrently in the first term
- Summer intake = 2 subjects concurrently in the first term

2021 INTAKE

Term	Orientation	Start (Week 1)	Census Dates	End of Term
February 2021	3 February	8 February	26 February	7 May
March 2021	17 March	22 March	31 March	7 May
May 2021	19 May	24 May	11 June	20 August
July 2021	30 June	5 July	14 July	20 August
August 2021	25 August	30 August	17 September	26 November
October 2021	6 October	11 October	20 October	26 November
December 2021	20 October	26 November	15 December	28 January

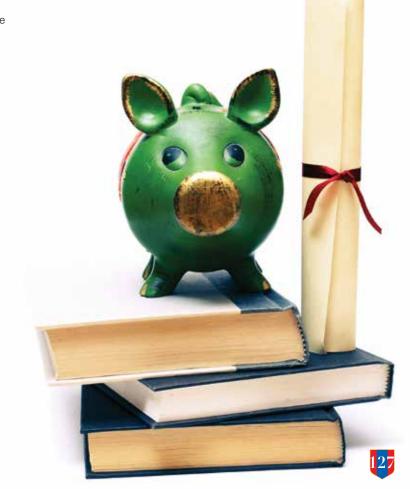
2022 INTAKE

Term	Orientation	Start (Week 1)	Census Dates	End of Term
February 2022	2 February	7 February	25 February	6 May
March 2022	16 March	21 March	30 March	6 May
May 2022	18 May	23 May	10 June	19 August
July 2022	29 June	4 July	13 July	19 August
August 2022	24 August	29 August	16 September	25 November
October 2022	5 October	10 October	19 October	25 November
December 20212	1 December	6 December	15 December	28 January

*Some intakes do not have a full week of orientation. Term breaks are between 'End of Term' and Orientation of the next study period.

For the latest important dates go to icms.edu.au/future-students/application-information/ important-dates

International students on student visas must complete their course within the duration specified on their Confirmation of Enrolment (COE). The course duration is based on a full-time study load in each study period.





connect with us













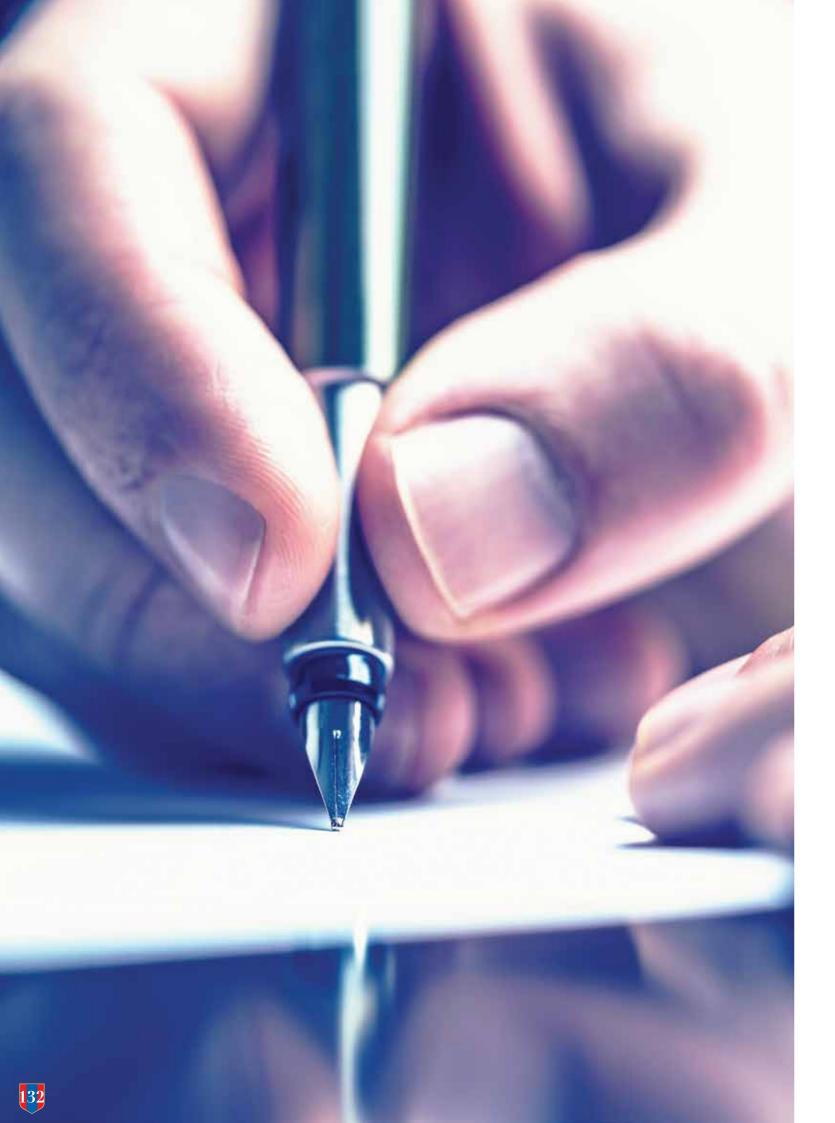
Contactus

We are represented in the following countries: Contact us - info@icms.edu.au

Argentina Mongolia
Australia Myanmar
Bangladesh Nepal
Brazil New Zealand
China Norway
Colombia Philippines
France Russia
Germany Singapore
Hong Kong South Africa
India Spain
Indonesia Sri Lanka
Italy Sweden
Japan Taiwan
Macau Thailand
Malaysia United Kingdom

Mauritius United States







UNDERGRADUATE APPLICATION FORM FOR INTERNATIONAL STUDENTS

COURSE DETAILS

INDERGRADUATE COURSE AND SPECIALISATION	
reference 1	
reference 2	
RIMESTER DETAILS Commencing: FEB MAR MAY JUL AUG	OCT DEC
ERSONAL DETAILS e will contact you by email, telephone or mail. To avoid delays in ur application, it is important you complete ALL your details clearly cluding your email address.	CONTACT DETAILS Permanent address in home country (required). This address cannot be the address of your agent.
mily name	Street address
ven name/s	
	Suburb Postcode
ate of birth	Country
DAY / MONTH / YEAR ender: Male Female	Current address (only complete if different from your permanent address)
	Street address
TIZENSHIP AND OTHER DETAILS u must submit a certified true copy of the personal details page your passport.	
ountry of passport	Suburb Postcode
	Country
ountry of birth	·
	Telephone number (required)
) YOU CURRENTLY HAVE AN:	
stralian visa: Yes No	Mobile number
assport number	Email address (required)







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Name of qualification	chool studies, Year 12 certificate) on	Name of parent/
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School attended		Fareniz guardians
		Parent/guardian's
Year completed		
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Name of qualification	<u> </u>	Proof of citize
		Certified cop
Institution attended		Certified cert
		tests no olde
Year completed		IF YOU ARE RE
		Certified aca
ADVANCED STANDIN	IG FOR PREVIOUS STUDY Yes No	CV and certif if applying on th
If you have studied	at another academic institution, you may be eligible for towards your course at this Institution. To request to	παρριγιτία στι τι
have previous learn	ing recognised for advanced standing, you will need	PLEASE NOTE: INCO
	ntary evidence of your current or previous studies. Indicate of the description of the d	DECLARATI
attached to this app	olication.	The information
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SIUDENIO WI	TH SPECIAL MEDICAL CONDITIONS	
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GAL GUARDIAN OR SPONSOR DETAILS 18 years of age)

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Name of parent/guardian
Parent/guardian's telephone
Parent/guardian's email address

ICATION CHECKLIST

Proof of citizenship (certified copy of passport)
Certified copies of final education transcripts (official English translations)
Certified certificates of required English language proficiency tests no older than one year
F YOU ARE REQUESTING CREDIT TRANSFER
Certified academic transcripts and course syllabus
CV and certified certificates of employment showing all previous work fapplying on the basis of work/life experience.

OMPLETE APPLICATION FORMS WILL CAUSE DELAYS IN PROCESSING

ON AND SIGNATURE

collected on this form is used to assess your application S. Personal information may be disclosed to government cample, Australian Department of Home Affairs) as required

- t the information provided on this form and in support of on is correct, complete and up to date in every detail.
- f the estimated total course fees at ICMS and living costs Australia and have sufficient funds to support myself for
- t I am a genuine temporary entrant (GTE) and a genuine and that I have read and understood the conditions in ese requirements as defined on the following website: oorder.gov.au/Trav/Stud/More/Genuine-Temporary-Entrant
- bound by the applicable standards of conduct, statutes, policies and procedures of ICMS, including any variations the College makes from time to time.

nder 18, guardian signature mandatory)

ate	

nation please visit www.icms.edu.au icms.edu.au

OUR COMPLETED APPLICATION FORM

- ly to: Head of Development Il College of Management, Sydney Road, Manly, NSW, 2095 Australia OR

*A certified copy is a copy of an original document that has been signed by a person officially authorised to confirm that it is a true and correct duplicate. Authorised persons include: a Justice of the Peace; a police officer; a barrister, solicitor or attorney; a principal of an Australian high school or primary school; a staff member of the Australian Embassy or



UNDERGRADUATE APPLICATION FORM FOR DOMESTIC STUDENTS

COURSE DETAILS

UNDERGRADUATE COURSE AND SPECIALISATION										
Preference 1										
Preference 2										
TRIMESTER DETAILS										
Commencing:	FEB	MAR	MAY	JUL	AUG	ост	DEC			
									YEAR	

PERSONAL DETAILS

We will contact you by email, telephone or mail. To avoid delays in your application, it is important you complete ALL your details clearly including your email address.

Family name							
Given name/s							
Date of birth							
DAY	/	MONTH	/	YEAR			
Gender: Male Female							

Country of passpo	İ	
Is your country of by Yes Now Now Yes Now Must subpage of your pass	o nit a certified true cop	y of the personal details

CONTACT DETAILS

ermanent address in home country (required)					
Street address					
Suburb	Postcode				
Country					
current address only complete if different from your permanent address)					
Street address					
Suburb	Postcode				
Country					
elephone number (required)					
Mobile number					
mail address (required)					





ACADEMIC QU	ALIFICATIONS	YOUR APPLICATION CHECKLIST	411		THE WILL	
SECONDARY STUD		All relevant sections of this application form are completed		F1180000		
	chool studies, Year 12 certificate)	Certified copies of final education transcripts				
Name of qualificatio	n	(official English translations)	KENELY .	- HAW	VV	
		Proof of citizenship (certified copy of passport or birth certificate if your country of birth is not Australia)	1111		0 2	
School attended		IF YOU ARE REQUESTING CREDIT TRANSFER	21111			
		Certified academic transcripts and course syllabus				
Year completed		CV and certified certificates of employment showing all previous				
		work, if applying on the basis of work/life experience.				
TERTIARY STUDIES	S na, Bachelor, Master degree)	PLEASE NOTE: INCOMPLETE APPLICATION FORMS WILL CAUSE DELAYS IN PROCESSING.		HOFFILL WEDGITEG		
Name of qualificatio	• ,	DEGLADATION AND GLONATURE		USEFUL WEBSITES		
Traine of qualification		DECLARATION AND SIGNATURE	12			
Institution attended		The information collected on this form is used to assess your application for entry to ICMS. Personal information may be disclosed to government agencies as required by legislation.		www.icms.edu.au Pathways to ICMS: www.aspire.edu.au Living in Manly: www.manlyaustralia.com.au		
		I declare that the information provided on this form and in support of	51	Resources for Australian students		
		my application is correct, complete and up to date in every detail.		Youth allowance and AUStudy: www.humanservices.gov.au		
Year completed		I agree to be bound by the applicable standards of conduct,		FEE help: www.studyassist.gov.au	5	
		statutes, regulations, policies and procedures of ICMS, including any	No. of Concession, Name of Street, or other Designation, or other	Resources for international students Australian diplomatic missions: www.dfat.gov.au/missions		
		variations to these that the College makes from time to time.		Information on studying, living and working		
		Signature (If under 18, guardian signature mandatory)		in Australia: www.studyinaustralia.gov.au IELTS test: www.ielts.org	9	
ADVANCED STANDIN	G FOR PREVIOUS STUDY Yes No	Orginataro (il andor 10, guaratari orginataro mandator)		ESOS framework: https://internationaleducation.gov.au/		
	at another academic institution, you may be eligible			Regulatory-Information/	2	
	ng towards your course at this Institution. To request rning recognised for advanced standing, you will	Date		DOWNLOAD THE ICMS AUSTRALIA APP	9	
need to provide doc	cumentary evidence of your current or previous	DAY / MONTH / YEAR		DOWNLOAD THE ICMS AUSTRALIA APP		
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